# HAIR STYLING

# **CBT Curriculum**

National Vocational Certificate Level 2

Version 1 - March 2014







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#### Published by

National Vocational and Technical Training Commission Government of Pakistan

#### Headquarter

Plot 38, Kirthar Road, Sector H-9/4, Islamabad, Pakistan www.navttc.org

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#### Layout & design

SAP Communications

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This document has been produced with the technical assistance of the TVET Reform Support Programme, which is funded by the European Union, the Embassy of the Kingdom of the Netherlands, the Federal Republic of Germany and the Royal Norwegian Embassy and has been commissioned by the German Federal Ministry for Economic Cooperation and Development (BMZ). The Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH in close collaboration with the National Vocational and Technical Training Commission (NAVTTC) as well as provincial Technical Education and Vocational Training Authorities (TEVTAs), Punjab Vocational Training Council (PVTC), Qualification Awarding Bodies (QABs)s and private sector organizations.

**Document Version** March, 2014 **Islamabad, Pakistan** 

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# **1. INTRODUCTION**

## **1.1** Description of the structure of the course

Following is the structure of the course:

Module #	Title	Theory (hours)	Practical (hours)	Total (hour)
1	Present a Professional Image	10	17	27
2	Receive the Client	10	17	27
3	Perform Shampoo & Conditioning	20	80	100
4	Perform Styling Techniques	25	120	150
5	Colouring the Hair	25	125	150
6	Perform Hair Cuts	30	125	150
7	Perform Hair Treatments	30	120	150
8	Entrepreneurship Development	10	36	46
	Total		640	800

#### **1.2** Duration of the course:

The proposed curriculum is composed of 8 modules that will be covered in 800 hrs. It is proposed that the course may be delivered in a six months period. The distribution of contact hours is given below:

Total	800 hrs.
Theory	160 hrs (20%)
Practical	640 hrs (80%)

#### **1.3 Purpose of the training programme:**

The purpose of this training is to develop a range of skills and techniques, personal skills and attributes essential for successful performance in hairstyling in accordance with industry requirements. It also enables the student to pursue a hairdressing career path with greater employment and entrepreneurial skills progress to related general and/or vocational qualifications.

#### **1.4 Specific characteristics of this training programme:**

- The training programme shall be organized in an institute that trains the trainees to work base situation in Hairstyling
- The training program shall enable the student to pursue a hairstyling career path with greater employment skills
- The training program shall give the opportunity to become entrepreneur in hair dressing field
- The training program will be more effective and beneficial who may already have experience or knowledge of beauty therapy or hair styling
- The training program will be also be beneficial for them who want to focus on only one area and make their future in the same field
- The training program shall be good guidance on inside tips and tricks on techniques like washing, shampooing, straightening, curling, drying, cutting, treatments, etc.
- The training program shall be more focused that hhow to suit hair colour and styles to individual face shapes and skin tones.

• This training programme will be more creative on hhow to create special styles for occasions and create many looks with one cut.

#### 1.5 Main objectives of the training programme

Following are the main objectives of the training programme:

- To produce a capable & skillful workforce as required by the prevailing market demands
- To produce work safely, effectively and hygienically
- To develop characteristics among the trainees such as self-reliance, reliability, responsibility and ability to lead the program in the field
- To give competency in the field of hairstyling and its associated elements
- To develop excellent cutting and colouring skills
- To develop ability among the trainees to work in a team environment
- To develop knowledge of sterilization and sanitation rules and explain their importance
- To define personal and public hygiene & demonstrate good grooming principles

#### **1.6 Skill development by action orientation:**

- The student must have the following skills after action orientation:
- Collaborate and lead to a positive community change and improvement in the system
- Consult with clients to determine their ideas and requirements
- Give a positive impression of yourself whenever dealing with a customer

- Ensure hygienic practices at work
- Skill of shampooing, conditioning and treating the hair and scalp using appropriate massage techniques and products for a variety of hair
- Develop a sense of duty patience and a desire to be helpful
- Change the hair colour, and the creation of highlight and lowlight effects.
- Blow dry and styling techniques and methods
- Control tools and equipment to minimise the risk of damage to the hair, client discomfort and to achieve the desired look
- Cut hair to achieve a variety of looks
- Physical stamina to stand all day and sometimes go without breaks the ability to keep up to date with new hair fashions, supplies, equipment and technology

#### 1.7 Entry level of trainees

• Metric

#### **1.7.1 Minimum qualification for teachers**

- Intermediate and equivalent qualifications
- Must be a holder of Beautician certificate
- Must be able to communicate effectively both orally and in written form
- Must have at least two (2) years teaching experience

#### 1.8 Medium of instruction

Urdu, local language

#### **1.9 Laws and Regulations**

- Deal with hazards in accordance with workplace instructions and legal requirements
- Report to the people responsible for health and safety in their workplace those hazards which present the highest risk
- Check which of the potentially harmful working practices and aspects of the workplace present the highest risks to them and others
- Students are led to appreciate the importance of environmental issues as they engage in a range of activities relating to hairdressing services.
- Impact on the environment of the wrongful disposal of products and chemicals.
- Health and safety legislation, fire, accident and emergency reporting and procedures, first aid provision, use, storage and disposal of salon stock
- First aid provision and fire safety, the requirements regarding personal health, safety and hygiene and the broad provisions of the Health and Safety at Work Act 1974
- Control of Substances Hazardous to Health (COSHH)Regulations 1992, (Students must use, store and dispose of chemicals correctly and have an awareness of the hazards/risks from substances), Electricity at Work Regulations 1989,
- Reporting of Injuries, Diseases and Dangerous Occurrences Regulations (RIDDOR) 1985, (Accidents must be reported and the appropriate documentation completed).
- The Management of Health and Safety at Work Regulations 1992 (dermatitis, Hepatitis, HIV,T.B and asthma)
- Hazard Analysis critical control point (HACCP)
- Environment protection agency
- Occupational Health and Safety Act (OHSA) regulations
- Workplace Hazardous Materials Information Systems (WHIMIS) regulations.

• First aid kits

#### 1.10 Recommended teaching materials

#### <u>Textbooks</u>

- Tutors should be aware that textbooks are frequently updated and that they should use the latest
- Editions which are available. Examples currently include:
- Gray J The World of Hair a scientific companion (MacMillan, 1997)
- H T B Easy Guide to Hairdressing Level 2 (Hairdressing Training Board, 1999)
- Hatton L and Hatton P Perming and Straightening a salon handbook (Longman, 1993)
- Hatton L Colouring a salon handbook (Longman, 1995)
- Hatton L and Hatton P Cutting and Styling a salon handbook (Longman, 1995)
- Hatton L and Hatton P Foundation Hairdressing (Addison Wesley Longman, 1996)
- Hatton P Hygiene for Hairdressers and Beauty Therapists (Addison Wesley Longman, 1998)
- Henderson S Basic Hairdressing a coursebook for Level 2 (Stanley Thornes, 1998)
- Palladino L Hairdressing: the Foundations (Macmillan, 1998)

#### Magazines, journals and other publications

- Commerce Business Magazine (Commerce Publications)
- The Cutting Edge (Estetica UK)
- Hair and Beauty (Style Publishing Ltd)
- 8

- Hairdressers Journal International (Reed International)
- Beauty world

#### CD ROMs

• Career Disk (SIR): NVQ Level 2 in Hairdressing

#### <u>Websites</u>

Websites which support the development of the lesson plans include hairdressing industry associations and employers, such as:

www.habia.org.uk The Hairdressing and Beauty Industry Authority (National Training Organization)

www.beautynet.com	virtual salon for hair, skin, nailcare and tanning
www.beautytech.com	virtual beauty community with links to other sites
www.the-nhf.org.uk	National Hairdressers' Federation
www.bbsi.org	The Beauty and Barber Supply Institute
www.bashed.org.uk	open to all students undertaking NVQ in hairdressing(operated by the Hairdressing Training Board (HTB) and supported by
	Wella)
www.laurandp.co.uk	Study material for the Hairdressing and Barbering industry, covering NVQ levels 1, 2 and 3
www.vidalsassoon.co.uk	commercial site
www.wella.co.uk	commercial site

#### 1.11 Suggested distribution of modules

Following is the suggested sequence of modules:

Module-1: Present a Professional Image
Module-2: Receive the Client
Module-3: Perform Shampoo & Conditioning
Module-4: Perform Styling Techniques
Module-5: Colouring the Hair
Module-6: Perform Hair Cuts
Module-7: Perform Hair Treatments
Module-8: Entrepreneurship Development

#### **1.12** Competencies gained after completion of the course

After the completion of the course, the trainees will be able to:

- Demonstrate knowledge of how to greet clients.
- Discuss the needs of the client and proper maintenance procedures for clients. •protect self and others
- Perform routine salon functions
- Perform sanitization procedures
- Treat scalp and hair
- Cut hair
- Style hair
- Perform a permanent wave or straighten and wave super-curly hair
- Colour hair
- Lighten and tone hair
- Work with wigs, hairpieces, and extensions (optional)
- Demonstrate good grooming principles.
- Control decontamination and infection.
- Demonstrate how to hold, use and care for haircutting implements.
- Demonstrate the Knowledge of law of color; level of color; and chemistry of color.
- Follow all safety precautions for coloring hair.
- Demonstrate foiling, free hand, and Cap highlighting.
- Demonstrate the basic massage.
- Demonstrate different treatments according to type & structure of hair.

#### 1.13 Worker Traits

- Personal hygiene
- Devoted/motivated
- Honest
- Attentive
- Punctual
- Organized
- Sales/Time Management
- Communication skills
- Knowledge
- Innovative
- 1.14 Opportunities for employment and advancement
  - Mobile hairdresser
  - Retail sales representative
  - Salon receptionist
  - Junior stylist
  - Retail sales representative

- Friendly
- Interpersonal skills
- Creative
- Hard worker
- Team work
- Collaborative
- Confident
- Competent

- Trainee
- Trainer
- Colour technician
- Head massage expert in health Spa
- Salon manager

- Assistant Therapist
- Junior Therapist
- Entrepreneur

- Technical teacher/Advisor
- Consultant

# 2. OVERVIEW OF THE CURRICULUM FOR HAIR STYLING

Module Title and Aim	Learning Units	Theory <sup>1</sup> Days/hours	Workplace <sup>2</sup> Days/hours	Timeframe of modules
Module 1: Present a Professional Image Aim: Be able to present a professional image and maintain personal hygiene in a salon	LU-1: Prepare the Work Place LU-2: Present a professional appearance LU-3: Identify how to maintain personal hygiene LU-4: Keep the workplace clean and safe LU-5: Follow Health & Safety practices LU-5: Check the whole performance of preparation	10	17	27
Module 2: Receive the client Aim: Be able to Communicate and behave professionally in a salon environment	LU-1: Greet the client LU-2: Communicate with client LU-3: Behave with client LU-4: Respond the clients' needs LU-5: Set the appointments	10	17	27
Module 3: Perform Shampoo & Conditioning Aim: Be able to prepare and do shampoo and conditioning in safe and healthy environment	LU-1: Prepare the client LU-2: State the types and the structure of hair LU-3: Select appropriate products LU-4: Apply shampoo LU-5: Apply conditioner LU-6: Dry and detangle hair	20	80	100

<sup>&</sup>lt;sup>1</sup> Learning hours in training provider premises,

<sup>&</sup>lt;sup>2</sup> Training workshop, laboratory and on-the-job workplace

Module 4: Perform styling techniques Aim: Be able to prepare and provide styling in safe and healthy environment	LU-1: Perform blow-dry LU-2: Perform straightening LU-3: Perform roller setting LU-4: Perform perming LU-5: Perform hair plaiting LU-6: Perform up-do styles LU-7: Perform the techniques of hair buns LU-8: Perform Mohawk styles	30	125	150
Module 5: Colouring the hair Aim: Be able to perform hair colouring techniques according to colour spectrum in safe and healthy environment	LU-1: Select appropriate colouring products LU-2: Prepare appropriate colour LU-3: Perform one colour dye LU-4: Perform Lowlights LU-5: Perform highlights	25	125	150
Module 6: Perform Haircuts Aim: Be able to perform different haircuts according to face shapes in safe and healthy environment	LU-1: Perform trimming LU-2: Perform front flick LU-3: Perform 'U' shape cutting LU-4: Perform wedge cutting LU-5: Perform forward cutting LU-6: Perform layer cutting LU-7: Perform step cutting LU-8: Perform bob cutting	25	120	150
<b>Module 7</b> : Perform Hair treatments <b>Aim:</b> Be able to perform different hair treatments according to types and structure of hair in safe and healthy environment	LU-1: Perform hair and scalp analysis LU-2: Select appropriate products and tools for treatment LU-3: Perform dry/damage hair treatment LU-4: Perform Anti-dandruff treatment LU-5: Perform Oily hair treatment	30	120	150

Module 8: Entrepreneurship Development Aim: Be able to know the importance of entrepreneurship	<ul> <li>LU-1: Introduction of Entrepreneurship</li> <li>LU-2: Functions of Entrepreneur</li> <li>LU-3: Role of Entrepreneur in Economic Development</li> <li>LU-4: Business and marketing plan</li> <li>LU-5: Basics of Small business.</li> <li>LU-6: Reasons of failure and success in small business</li> </ul>	10	36	46	
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# 3. TEACHING AND LEARNING GUIDE (HAIR STYLIST CURRICULUM)

## 3.1 Module 1: Present a professional image

Objective of the Module: To present a professional image and maintain personal hygiene in a salon

Duration: 27 hours Theory: 10 hours Practice: 17 hours

Learning	Learning Outcomes	Learning Elements	Duration	Materials	Learning
Unit				Required	Place
LU-1:	Trainee will be able to:		Total:	Non	Theory:
Prepare the	Prepare the reception area	Emphasise the importance of preparing the	3 hrs.	Consumables:	Class
workplace	• Fill the checklist to check the	reception area in accordance with:	Theory	Computer	room
	reception area	✓ Reception desk is neat and clean	<b>:</b> 1 hrs.	Printer	Practical:
	Prepare the Salon area	✓ Old flowers are replaced	Practical:	Internet	Lab/ Salon
	Maintain material, tools and	✓ All types of record or consultation forms	2 hrs.		
	equipments	are available		Consumables:	
	• Fill the checklist to check the	✓ Attendance record is updated		Paper	
	Salon services Area	✓ Leaflets/broachers/ rate list are arranged		Pencil	
	Check the whole available	properly		Eraser	
	material	<ul> <li>✓ Current magazines/ Newspapers are</li> </ul>		Sharpener	
	Check the out of stock	available		<ul> <li>Pen</li> </ul>	
	material	✓ Empty cups are removed		<ul> <li>Notebook</li> </ul>	
	Prepare and fill the checklist	Demonstrate the importance of checklist			
	to check the stock	Understand the checklist			

Emphasise the importance of preparing the
salon area in accordance with:
✓ Cleanliness of Floors
✓ Dust is removed properly
Air-condition/Heaters are working
✓ All service units are working properly
✓ All lights/bulbs are working
✓ All electronic equipments are in working
order (check the cords and switches)
✓ All tools and equipments are properly
sterilised/sanitised
✓ Air fresheners are on
✓ Dust bins are cleaned and covered
Understanding of Material, tools and
equipment
Demonstrate the importance of checklist
Understand the checklist
Understand the Stock rotation procedures
which are carried out routinely and
accurately according to salon procedures.
Understand the Stock levels which are
accurately recorded according to salon
procedures.
Knowledge of Under or over supplied stock
items

LU-2:	Trainee will be able to:		Total:	Non	Theory:
Present a		Check the staff is in properly ironed and	5 hrs.	Consumables:	Class room
Professional	Identify the rules of	cleaned uniform	Theory	Computer	Practical:
appearance	professional appearance	• Ensure Hair are clean and neat or tide back	: 2 hrs.	Internet	Lab/ Salon
	Evaluate the overall	Assure hands are well manicured	Practical:	Consumables:	
	performance	Shoes are clean and flat	3 hrs.	Paper	
		Jewellery is removed		Pencil	
		No body and breath odour		Eraser	
				Sharpener	
				Pen	
				Notebook	
LU-3:	Trainee will be able to:		Total:	Non	Theory:
Maintain			5 hrs.	Consumables:	Class room
personal	Prepare the salon policy to	Contents of the policy	Theory	Computer	Practical:
hygiene	maintain personal hygiene	✓ Proper clothing	: 2 hrs.	Printer	Lab/ Salon
	Identify the contents of the	✓ Maintenance of hand and feet	Practical:	Internet	
	policy	✓ Makeup	3 hrs.		
	Monitor the maintenance of	✓ Hair styling		Consumables:	
	personal hygiene according	✓ Body/breath odour		Paper	
	to prepared salon policy	✓ Regular physical check up		Pencil	
	Identify different infections	✓ Healthy diet		Eraser	
	and allergies	✓ Exercise		Sharpener	
		Demonstrate the contents of the policy		• Pen	
		✓ Shower each morning before work		<ul> <li>Notebook</li> </ul>	

		✓ Wear a good quality deodorant		Sanitising	
		<ul> <li>✓ Groom your hair every day</li> </ul>		lotions	
		✓ Keep your teeth and gums healthy by			
		regular cleaning and dental attention			
		✓ Be conscious of how your breath smells			
		<ul> <li>Keep your nails and hands in excellent condition</li> </ul>			
		<ul> <li>Wash your hands before attending to a client</li> </ul>			
		<ul> <li>Wash your hands after eating, smoking or going to the toilet</li> </ul>			
		✓ Eat good food and practice a healthy			
		diet			
		✓ Have plenty of exercise			
		• Check cuts and abrasions, infections, cross-			
		infection and allergies of staff			
LU-4:	Trainee will be able to:		Total:	Non	Theory:
Keep the	Identify the process of	• Demonstrate correct use of salon sterilising	5 hrs.	Consumables:	Class room
workplace	Sterilisation of tools and	equipment	Theory	Computer	Practical:
clean and	equipments	Wiped equipment over from appropriate	: 2 hrs.	Printer	Lab/ Salon
safe	Identify the process of	steriliser before and after use	Practical:	Internet	
	sanitation of tools and	Stored sterilised equipment appropriately	3 hrs.	Steriliser	
	equipments	Demonstrate correct use of salon sanitising		Consumables:	
	Store sterilized/sanitised tools	equipment		Paper	
	and equipments appropriately				

	<ul> <li>Examine the disposal of waste</li> <li>Provide a relaxed and caring environment</li> </ul>	<ul> <li>Wiped towels/apron/gowns, etc. with appropriate sanitiser before and after use</li> <li>Sanitise hands before, during and after treatment</li> <li>Ensured that the floor/trolleys/surfaces are clean and sanitised</li> <li>Method of storage of sterilised/sanitised tool and equipments</li> <li>Knowledge of disposal of waste hygienically and appropriately</li> </ul>		<ul> <li>Pencil</li> <li>Eraser</li> <li>Sharpener</li> <li>Pen</li> <li>Notebook</li> <li>Sterilising/ Sanitising lotions</li> </ul>	
LU-5:	Trainee will be able to:		Total:	Non	Theory:
Follow health		Explain the role of the employer and	5 hrs.	Consumables:	Class
and safety	Create safe environment	employee in regard to	Theory	Computer	room/Salon
practices	Apply Occupational Health	<ul> <li>✓ Occupational Health and Safety (OH&amp;S)</li> </ul>	: 2 hrs.	Printer	Practical:
	and Safety Act, Regulation	regulations	Practical:	Internet	Lab/ Salon
	and Code.	✓ Worksite Hazardous Materials	3 hrs.		
	Safe own self and client	Information Systems (WHMIS),		Consumables:	
	Aware worksite hazard	<ul> <li>fire regulations,</li> </ul>		Paper	
	accident and emergency	Explain industry practices for hazard		Pencil	
	Situations	assessment and control procedures.		• Eraser	
	Identify chemical e.g. hair,	Describe the responsibilities of workers and		Sharpener	
	skin, use, storage, disposal,	employers to apply emergency procedures.		• Pen	
	procedures, consequences of	Describe positive tradesperson attitudes		Notebook	
	not following manufacturers' instructions	with respect to housekeeping, personal			

	<ul> <li>Use Electrical equipment their storage, maintenance and repair (hand dryers, clippers, and straighteners found in a salon)</li> <li>Identify Salon regulations, and hygiene practices</li> <li>Select, use and maintain appropriate Personal protective equipment(PPE) for worksite applications</li> </ul>	<ul> <li>protective equipment and emergency procedures.</li> <li>Personal hygiene: cuts and abrasions, infections</li> <li>Salon hygiene: environment, sterilisation, basic maintenance of tools and equipment (e.g. scissors, electrical clippers, combs and brushes), waste disposal, infections and cross infection</li> <li>Describe the roles and responsibilities of employers and employees with respect to the selection and use of personal protective equipment (PPE).</li> </ul>			
<b>LU-6:</b> Check the whole procedure of preparation	<ul> <li>Trainee will be able to:</li> <li>Analyse the whole process</li> <li>Identify the prepared workplace</li> <li>Follow the rules for personal hygiene</li> </ul>	<ul> <li>Demonstrate the importance of preparation of workplace and hygiene to present a professional image</li> <li>Workplace is prepared</li> <li>Follow the rules for personal hygiene</li> </ul>	Total: 4hrs. Theory : 1 hr Practical: 3 hrs.	Non Consumables: • Computer • Printer • Internet Consumables:	Theory: Class room/Salon Practical: Lab/ Salon

•	Evaluate Sterilisation/	Sterilisation/ sanitisation of tools and	Paper
	sanitisation of tools and	equipment are done	Pencil
	equipments	Stock information is updated	Eraser
•	Evaluate the overall stock	Understand the preparation form.	Sharpener
	information		• Pen
	Fill the preparation form		Notebook

## 3.2 Module 2: Receive the Client

Objective of the Module: Communicate and behave professionally in a salon environment

Duration:	27 hours Theory:	10 hours Practice: 17 hours			
Learning Unit	Learning Outcomes	Learning Elements	Duration	Materials	Learning
				Required	Place
LU-1:	Trainee will be able to:		Total:	Non	Theory:
Greet the			6 hrs.	Consumables:	Class room/
client	Welcome the client	Greet and introduce self to the client	Theory	Computer	Salon
	Present appropriate body	Demonstrate a welcoming attitude	: 2 hrs.	Printer	Practical:
	language	<ul> <li>Positive body language</li> </ul>	Practical:	<ul> <li>Internet</li> </ul>	Lab/ Salon
	Present professional attitude	<ul> <li>Demonstrate kind but professional attitude</li> </ul>	4 hrs.	Consumables:	
				Paper	
				Pencil	
				Eraser	
				Sharpener	
				• Pen	
				Notebook	
LU-2:	Trainee will be able to:		Total:	Non	Theory:
Communicate	Speak clearly and politely	Obtain and convey workplace's information	6 hrs.	Consumables:	Class
with client	Maintain eye contact	Demonstrate ethical conversation	Theory	Computer	room/Salon
	Spoke honestly when	Demonstrate effective conversational and	: 2 hrs.	Printer	Practical:
	question about treatments	listening skills, both in person and on the	Practical:	<ul> <li>Internet</li> </ul>	Lab/ Salon
	Use appropriate language to	phone.	4 hrs.		
	transfer information and ideas	Record information clearly in different ways		Consumables:	

	Participate in workplace	Demonstrate the information and		Paper	
	meeting and discussion	communication technology skills required in		Pencil	
	Complete relevant work-	a hair salon.		Eraser	
	related document			Sharpener	
	Convey information by			• Pen	
	effective communication			<ul> <li>Notebook</li> </ul>	
	Keep record either by hand or electronically				
LU-3:	Trainee will be able to:		Total:	Non	Theory:
Behave in a		Impact of positive attitude	6 hrs.	Consumables:	Class
professional	Maintain behaviour with client	Demonstrate positive facial expressions	Theory	Computer	room/Salon
manner with	Build credibility with	Demonstrate good posture	: 2 hrs.	Printer	Practical:
the client	customers /client	Meet client/customer requirements	Practical:	Internet	Lab/ Salon
		Demonstrate the use of positive body	4 hrs.		
		language		Consumables:	
		Demonstrate patience, tolerance and respect		Paper	
				Pencil	
				Eraser	
				Sharpener	
				Pen	
				<ul> <li>Notebook</li> </ul>	
LU-4:	Trainee will be able to:		Total:	Non	Theory:
Respond to	Consult the clients' needs or	Description of clients need	6 hrs.	Consumables:	Class
	desired services	Importance of listening	Theory:	Computer	room/Salon

the clients	Inquire about the purpose of	Identify the relevant information to make	2 hrs.	Printer	Practical:
need	required services	sure to have the correct details	Practical:	Internet	Lab/ Salon
	Keep the consultation form	Knowledge about the consultation form	4 hrs		
	ready to note the information	Use of consultation form		Consumables:	
	Fill the consultation form	Result of the consultation		Paper	
	Report the client need to the			Pencil	
	supervisor			Eraser	
				Sharpener	
				• Pen	
				Notebook	
LU-5:	Trainee will be able to:		Total:	Non	Theory:
Set the	Schedule the Appointments	Description of Salon policies and procedures	3 hrs.	Consumables:	Class
appointments	according to timing of	in regard to scheduling clients	Theory	Computer	room/Salon
	services, availability of	Different Salon services and price range.	: 2 hrs.	Printer	Practical:
	operators and salon	Impact of client's satisfaction	Practical:	Internet	Lab/ Salon
	procedures.	• Set name, time, date and contact numbers.	1 hrs		
	Confirm the Appointment	Identify the client service history		Consumables:	
	arrangements with clients	listening and questioning techniques		Paper	
	Record the details neatly and	• Verbal and non-verbal communication skills		Pencil	
	accurately in the appointment	Negotiation techniques		Eraser	
	book.	Time allowed for various services		Sharpener	
	Fill the appointment form	Appointment booking system		• Pen	
		Salon product and service range.		<ul> <li>Notebook</li> </ul>	

#### 3.3 Module 3: Perform Shampoo and Conditioning

**Objective of the Module:** Be able to prepare the client for shampooing and conditioning and also perform shampoo and conditioning ensuring safe and healthy environment

Duration:100 hoursTheory:20 hoursPractice:80 hours

Learning	Learning Outcomes	Learning Elements	Duration	Materials Required	Learning
Unit					Place
LU-1:	Trainee will be able to:		Total:	Non Consumables:	Theory:
Prepare the	Consult the client before the	Describe the consultation process	12 hrs	Hydraulic Chair	Classroom
client	application of shampoo &	Knowledge and identify different diseases	Theory	Shampoo Unit	
	conditioning	and infections	: 2 hrs	Towels	Practical:
	Fill the consultation form	Method to sit on the shampooing chair	Practical:	Aprons	Lab/Salon
	Monitor infections or allergies	Importance of the client's comfort	10 hrs		
	and prepare the report	• Possible methods of covering using gowns,		Consumables:	
	Cover the client appropriately	aprons& towels		Gloves	
	for Shampoo & Conditioning	Remove Jewelry		Paper	
		Hair and scalp condition and identify which		Pencil	
		area require special treatment		Eraser	
		Clients preferences and limitations		Sharpener	
				Pen	
				Notebook	
LU-2:	Trainee will be able to:		Total:	Non Cons:	Theory:
			18 hrs	Hydraulic Chair	Classroom

State the	Examine the ty	pes and	Knowledge of types & textures of hair	Theory:	Magnifying glass	
types & the	textures of hair		(Curly, Wavy, Straight, Fine, Dry, Oily, Thick,	4 hrs	Aprons	Practical:
Structure of	• Examine the st	ructure of hair	Weak)	Practical:	Gloves	Lab/Salon
Hair	Analyse the ha	ir for	Describe the Basic structure of hair (Scalp,	14 hrs		
	shampooing ar	nd conditioning	Hair Shaft, Cortex, Cuticle, Medulla, Hair		Consumables:	
			follicle)		Paper	
			Density, Porosity and elasticity of hair.		Pencil	
			Growth patterns of hair.		Eraser	
			• Describe dry, oily and normal hair and scalp.		Sharpener	
					Pen	
					Notebook	
LU-3:	Trainee will be a	able to:		Total:	Non Consumables:	Theory:
Select the	Identify various	types of	Knowledge of different types of shampoos	18 hrs		Classroom
appropriate	shampoos and	conditioners	and conditioners and their functionality	Theory:	Consumables:	
product	Identify the app	propriate	Ingredients in shampoos and conditioners.	4 hrs	Litmus paper	Practical:
	ingredients for	shampoo and	Different tools and equipments for	Practical:	Gloves	Lab/Salon
	conditioning		Shampooing & conditioning	14 hrs	Paper	
	Identify the app	propriate tools	Knowledge of PH levels of different		Pencil	
	for shampoo ar	nd conditioning	shampoo and conditioning products for		Eraser	
	• Assemble and	prepare all	different types of hair		Sharpener	
	supplies require	ed to perform			Pen	
	the service.				Notebook	
					Different types of	
					shampoo	

				Different types of conditioners	
<b>LU-4:</b> Apply	<ul><li>Trainee will be able to:</li><li>Apply correct procedures of</li></ul>	Method of Combing or detangling the hair	<b>Total:</b> 18 hrs	<ul><li>Non Consumables:</li><li>Shampoo Unit</li></ul>	<b>Theory:</b> Classroom
Shampoo	<ul><li>performing a proper shampoo</li><li>Comb and detangle hair</li><li>Check clients comfort</li></ul>	<ul> <li>Check the correct temperature for water</li> <li>Check the flow and pressure of water</li> <li>Wet the hair thoroughly</li> <li>Correct procedure of application of shampoo</li> </ul>	Theory: 4 hrs Practical: 14 hrs	<ul> <li>Shampoo Unit</li> <li>Apron</li> <li>Towel</li> </ul>	Practical: Lab/Salon
	<ul> <li>Wet the hair according to process</li> <li>Perform scalp massage</li> <li>Rinse the hair</li> <li>Monitor the time management</li> <li>Check the final result</li> <li>Suggest the aftercare advices</li> </ul>	<ul> <li>on Scalp &amp; Hair</li> <li>Movements and directions of scalp Massage</li> <li>Procedure of rinsing the hair</li> </ul>		<ul> <li>Shampoo</li> <li>Gloves</li> <li>Cotton balls</li> <li>Paper</li> <li>Pencil</li> <li>Eraser</li> <li>Sharpener</li> <li>Pen</li> <li>Notebook</li> </ul>	
LU-5:	Trainee will be able to:		Total:		Theory:
Apply Conditioner	Apply correct procedure in performing a proper	<ul><li>Describe the effects of conditioners on hair</li><li>Demonstrate the procedure of protecting</li></ul>	18 hrs <b>Theory:</b>	<ul><li>Non Consumables:</li><li>Shampoo Unit</li></ul>	Classroom
	conditioning treatments	<ul><li>and caring the client throughout treatment</li><li>Apply Conditioner just on hair</li><li>Procedure of rinsing the hair</li></ul>	4 hrs <b>Practical:</b> 14 hrs	<ul><li> Apron</li><li> Towel</li></ul>	<b>Practical:</b> Lab/Salon

	Ensure the client safety and	State the basic after/home care advises		Consumables:	
	comfort during the entire	Check the workplace is left in a suitable		Conditioner	
	process.	condition for further treatments		Gloves	
	Apply conditioner on wet hair			Cotton balls	
	Check clients comfort			Paper	
	Perform hair massage			Pencil	
	• Rinse the hair according to the			Eraser	
	process			Sharpener	
	Monitor the time management			Pen	
	Check the final result			Notebook	
	Suggest the aftercare advices				
LU-6:	Trainee will be able to:		Total:	Non Consumables:	Theory:
Dry &			16 hrs	Hydraulic Chair,	Classroom
Detangle hair	Perform towel dry and	Procedure of Removing excess water from	Theory:	Apron	
	detangle hair	hair	2 hrs	Comb	Practical:
		<ul> <li>Procedure of Drying the hair with towel</li> </ul>	Practical:	Hair Brush	Lab/Salon
		Comb and detangle hair from scalp to root	14 hrs	Towel	
				Consumables:	
				Gloves	
				Paper	
				Pencil	
				Eraser	
				Sharpener	

		Pen	
		Notebook	

## 3.4 Module 4: Perform Styling Techniques

**Objective of the Module:** Be able to prepare and perform styling techniques in safe and healthy environment

Duration: 150 hours

Theory: 30 hours

120 hours

Practice:

Learning	Learning Outcomes	Learning Elements	Duration	Materials Required	Learning
Unit					Place
LU1:	Trainee will be able to:		Total:	Non Consumables:	Theory:
Perform	Identify Material, tools and	Knowledge of material, tools and	18 hrs	Hydraulic /	Classroom
Blow dry	equipments for Blow-dry	equipments for Blow drying	Theory	Styling Chair	
	• Use of hair dryers, brushes,	Check the hair growth patterns	: 3 hrs	Blow dryers	Practical:
	combs and other techniques	Understand the different features of blow	Practical:	Aprons	Lab/Salon
	which achieve desired looks	dryers (attachments, cold and hot feature on	15 hrs	Set of blow	
	Identify different hair growth	the blow dryer (for example: hot air moulds		drying brushes	
	patterns	the hair, cold air fixes it))		Sectioning	
	Identify the features of blow	• Different techniques for Blow drying the hair		clips/pins	
	dryer	(One hand, Two person technique)			
	Identify the humidity on set	Knowledge of different methods for Blow		Consumables:	
	hair	drying (Inward, Outward, Blow dry for		Hair spray,	
	Apply different techniques for	volume, Straightening blow dry)		Paper	
	Blow drying	Demonstrate the different		Pencil	
	Apply different methods for	techniques/methods for blow dryer		Eraser	
	Blow drying	State the different aftercare advices		Sharpener	
	Perform formal hair styling	according to hair condition		Pen	
	service on medium to long hair			Notebook	

	•	Balance hair length and	•	Check the workplace is left in a suitable		•	Heat protecting	
		volume		condition for further treatments			Serums	
	•	Perform the sectioning of hair						
	•	Hold the blow dryer						
		professionally						
	•	Use the comb during the						
		Straightening process						
	•	Use the different brushes						
	•	Check the final result						
	•	Suggest the aftercare advices						
LU-2:		Trainee will be able to:			Total:	N	on Consumables:	Theory:
Perform	•	Identify Material, tools and	•	Knowledge of material, tools and	18 hrs	•	Hydraulic	Classroom
Straightenin		equipments for Straightening		equipments for Straightening the hair	Theory		/Styling Chair	
g		the hair	•	Check the hair growth patterns	: 3 hrs	•	Hair	Practical:
	•	Identify different hair growth	•	Techniques for Straightening (Temporary,	Practical:		Straighteners/	Lab/Salon
		patterns		Permanent Straightening	15hrs		Irons	
	•	Identify different Straightening	•	Proper method for Straightening with		•	Aprons,	
		techniques/methods		Straightening iron		•	Set of combs	
	•	Perform appropriate method of	•	State the different aftercare advices		•	Sectioning	
		sectioning the hair		according to hair condition			clips/pins	
	•	Perform appropriate method of	•	Check the workplace is left in a suitable				
		using the comb during the		condition for further treatments		Co	onsumables:	
		Straightening process				•	Hair serums	
						•	Paper	

	Apply hair straightening			Pencil	
	product and Iron hair			Eraser	
	Perform hair straightening			Sharpener	
	Apply fixing solution			• Pen	
	Check the final result			Notebook	
	Suggest the aftercare advices				
LU-3:	Trainee will be able to:		Total:	Non Consumables:	Theory:
Perform	Identify Material, tools and	• Knowledge of material, tools and equipment	19 hrs	Hydraulic /	Classroom
Roller	equipments for roller setting	for roller setting	Theory	Styling Chair	
setting	Identify different hair growth	Check the Hair growth patterns	: 4 hrs	Hair	Practical:
	patterns	Types of rollers	Practical:	Straighteners/	Lab/Salon
	Identify roller setting	Techniques for curling with rollers	15hrs	Irons	
	techniques	✓ Temporary curling		Blow dryer	
	• Perform appropriate method of	✓ Permanent curling		• Rollers (Electric,	
	sectioning the hair	Knowledge of proper method for roller		plastic, flexible,	
	Perform appropriate method of	setting with different rollers		Velcro, foam,	
	using the comb during the	State the different aftercare advices		clips, iron rod,	
	roller setting process	according to hair condition		etc.)	
	Apply hair curling product	Check the workplace is left in a suitable		Aprons	
	Perform hair roller setting	condition for further treatments		Set of combs	
	Apply fixing solution			Set of hair	
	Monitor the time management			brushes	
	Check the final result			Sectioning	
	• Suggest the aftercare advices			clips/pins	

				Consumables:	
				Hair fixtures/	
				Serums	
				Paper	
				Pencil	
				• Eraser	
				Sharpener	
				Pen	
				Notebook	
LU-4:	Trainee will be able to:		Total:	Non Consumables:	Theory:
Perform	Identify Material, tools and	• Knowledge of material, tools and equipment	19 hrs	Hydraulic /	Classroom
Perming	equipments for hair perming	for hair perming	Theory	Styling Chair	
	Identify different hair growth	Check the Hair growth patterns	: 4 hrs	Trolley	Practical:
	patterns	Types of perming	Practical:	Bath Towel	Lab/Salon
	Identify different perming	✓ Spiral perms/Tight curls	15 hrs.	Blow dryer	
	techniques /methods	✓ Body wave perms/loose curls		Rollers/curler (all	
	• Perform appropriate method of	✓ Pin curl perms		sizes)	
	sectioning the hair	Techniques for perming		• Iron rod, etc.	
	• Perform appropriate method of	✓ Temporary perming		Applicator	
	using the comb during the	✓ Permanent perming		Cape Aprons	
	perming	Knowledge of proper method hair perming		Set of combs	
	Apply hair perming product	State the different aftercare advices		Sectioning	
	Perform hair perming	according to hair condition		clips/pins	
	Apply fixing solution			Consumables:	

	•	Check the final result	•	Check the workplace is left in a suitable		•	Hair fixtures/	
	•	Suggest the aftercare advices		condition for further treatments			Serums	
						•	Perm solution	
						•	Paper	
						•	Pencil	
						•	Eraser	
						•	Sharpener	
						•	Pen	
						•	Notebook	
LU-5:		Trainee will be able to:			Total:	No	on Consumables:	Theory:
Perform Hair	•	Identify Material, tools and	•	Knowledge of material, tools and	19 hrs	•	Hydraulic /	Classroom
plaiting		equipments for plaiting the hair		equipments for plaiting the hair	Theory		Styling Chair	
	•	Identify different hair growth	•	Check the hair growth pattern	: 4 hrs	•	Hair	Practical:
		patterns	•	Different plaiting techniques	Practical:		Straighteners/	Lab/Salon
	•	Identify different plaiting		✓ On scalp	15 hrs.		Irons	
		techniques /methods		✓ Off scalp		•	Blow dryer	
	•	Perform appropriate method of	•	Knowledge of proper method of hair plaiting		•	Aprons	
		sectioning the hair		(Partings are straight and clean with the size		•	Set of combs	
	•	Perform hair plaiting		of Sections even.)		•	Sectioning	
	•	Apply hair spray for fine result	•	State the different aftercare advices			clips/pins	
	•	Monitor the time management		according to hair condition				
	•	Check the final result	•	Check the workplace is left in a suitable		Co	nsumables:	
	•	Suggest the aftercare advices		condition for further treatments		•	Hair fixtures	
						•	Paper	

				Pencil	
				Eraser	
				Sharpener	
				• Pen	
				Notebook	
LU-6:	Trainee will be able to:		Total:	Non Consumables:	Theory:
Perform	Identify Material, tools and	Knowledge of material, tools and	19 hrs	Hydraulic /	Classroom
up-do styles	equipments	equipments for plaiting the hair	Theory	Styling Chair	
	Identify different hair growth	Check the hair growth patterns	: 4 hrs	Hair	Practical:
	patterns	Knowledge of different styles for up-do	Practical:	Straighteners/	Lab/Salon
	Identify different styles	✓ Curly up-do	15 hrs.	Irons	
	/methods for up-do	✓ Victorian up-do		Blow dryer	
	Perform appropriate method of	✓ Rope up-do		• Rollers (Electric,	
	sectioning	✓ Chinese braided up-do		plastic, flexible,	
	Perform up-do	✓ Classic twisted up-do		Velcro, foam,	
	Apply product	State the different aftercare advices		clips, iron rod,	
	Prepare the up-do	according to hair condition		etc.)	
	Apply fixing solution	Check the workplace is left in a suitable		Aprons	
	Check the final result	condition for further treatments		Set of combs	
	Suggest the aftercare advices			Sectioning	
				clips/pins	
				Consumables:	
				Hair fixtures	
				Paper	

				Pencil	
				Eraser	
				Sharpener	
				• Pen	
				Notebook	
LU-7:	Trainee will be able to:		Total:	Non Consumables:	Theory:
Perform the	Identify Material, tools and	Knowledge of material, tools and	19 hrs	Hydraulic /	Classroom
techniques	equipments	equipments	Theory	Styling Chair	
of hair buns	Identify different hair growth	Check hair growth patterns	: 4 hrs	Hair	Practical:
	patterns	Knowledge of different buns	Practical:	Straighteners/	Lab/Salon
	Identify different techniques	✓ Basic Bun	15 hrs.	Irons	
	/methods for preparing buns	✓ Ballerina Bun		Blow dryer	
	• Perform appropriate method of	✓ Ballet Bun		Rollers (Electric,	
	sectioning the hair	✓ Double Bun		plastic, flexible,	
	Prepare hair bun	✓ Side Bun		Velcro, foam,	
	Apply fixing solution	✓ Braided Bun		clips, iron rod,	
	Check the final result	✓ High Bun		etc.)	
	Suggest the aftercare advices	✓ Low Bun		Aprons	
		✓ Curly Bun		Set of combs	
		Method for performing different buns		Sectioning	
		State the different aftercare advices		clips/pins	
		according to hair condition			
		Check the workplace is left in a suitable		Consumables:	
		condition for further treatments		Hair fixtures	

				Paper	
				Pencil	
				• Eraser	
				Sharpener	
				Pen	
				Notebook	
LU-8:	Trainee will be able to:		Total:	Non Consumables:	Theory:
Perform	Identify Material, tools and	Knowledge of material, tools and	19 hrs	Hydraulic /	Classroom
Mohaw	equipments	equipments	Theory	Styling Chair	
k style	Identify different hair growth	Check hair growth patterns	: 4 hrs	Hair	Practical:
	patterns	Knowledge of different Mohawks	Practical:	Straighteners/	Lab/Salon
	Identify different techniques	✓ Short Mohawk style	15 hrs	Irons	
	/methods for preparing	✓ Braided Mohawk style		Blow dryer	
	Mohawk	✓ Ponytail Mohawk style		Aprons	
	Perform appropriate method of	✓ African Mohawk style		Set of combs	
	sectioning the hair	Knowledge of proper method for performing		Sectioning	
	Perform Mohawk style	different Mohawk styles		clips/pins	
	Perform appropriate method of	State the different aftercare advices			
	using the comb during the	according to hair condition		Consumables:	
	process	Check the workplace is left in a suitable		Hair fixtures	
	Apply fixing solution Check the	condition for further treatments		Paper	
	final result			Pencil	
	Suggest the aftercare advices			Eraser	
				Sharpener	

	Pen	
	Notebook	

# **3.5 Module 5: Colouring the Hair**

**Objective of the Module:** This module covers the knowledge, skills and attitude in performing basic hair coloring. This also involves preparing the client prior to treatment, the actual application of color and up to post color activity

Duration:	150 hours Theory:	25 hours <b>Practice:</b> 125 hours			
Learning	Learning Outcomes	Learning Elements	Duration	Materials Required	Learning
Unit					Place
LU-1:	Trainee will be able to:		Total:	Non	Theory:
Select appropriate colouring products	<ul> <li>Identify different types of hair products</li> <li>Recognize the structure of</li> </ul>	<ul> <li>Variety of different coloring products for different types of hair</li> <li>Demonstrate the selection and formulation of colour products</li> </ul>	21 hrs Theory : 1 hrs Practical:	<ul> <li>Consumables:</li> <li>Colouring Unit</li> <li>Colour Mixing bowl(plastic or</li> </ul>	Class room Practical: Lab/Salon
	hairs and select exact product	<ul> <li>Variety of different coloring tools for different types of hair</li> <li>Selection of tools – combs, brushes, Paper foil, cap, colour mixing bowl etc</li> <li>Cleansing the hair</li> <li>Cleansing the scalp</li> <li>Detangling</li> <li>Colouring the hair</li> <li>Washing of hair</li> </ul>	20 hrs	<ul> <li>glass works fine)</li> <li>Wooden spoon or some other stirring tool</li> <li>Paintbrush or a hair tint brush (optional)</li> <li>Combs Consumables:</li> <li>Shampoo</li> </ul>	
		Optilize of heir Angligation of polonian and her			

				<ul> <li>Foil Papers</li> <li>Plastic Cap</li> <li>Clip</li> <li>Towels</li> <li>Aprons</li> <li>Plastic gloves</li> <li>Old clothes or protective salon- type smock</li> </ul>	
LU-2:	Trainee will be able to:		Total:	Non	Theory:
Prepare	Select products and tools for	• Selection of color material, tools combs,	31 hrs	Consumables:	Class room
appropriate	colouring the hair	brushes, etc.	Theory	Colouring Unit	
colour	• Examine the hair condition	Different types & varieties of Hair colours	: 6 hrs	Colour Mixing	
	Monitor to need shampoo	✓ Temporary hair colour	Practical:	bowl(plastic or	Practical:
	before coloring hair	✓ Permanent hair colour	25 hrs	glass works fine)	Lab /Salon
	Identify different varieties of	✓ Semi-Permanent hair colour		Wooden spoon or	
	colours	✓ Deposit only colour		some other	
	Recognize the colour chart	✓ Blonde (Pale) hair colour		stirring tool	
	(Wheel)	✓ Brunette (brown based)		Paintbrush or a	
	Recognize the mixture of	✓ Red		hair tint brush	
	colours	✓ Black		(optional)	
	Mixing the colours using	Understanding of Colouring wheel		Combs	
	developer in volume	Hair coloring Techniques		Towels	
		✓ Single Process		Aprons	
		✓ Double Process			

Select and formulate colour	✓ Highlights/ Lowlights	
products.	• Preparation and use of tools, materials and	Consumables:
Use colour concentrates,	implements	Shampoo
intensifiers and toners.	Occupational Health and Safety	Colouring kit
Apply techniques for	requirements	Foil Papers
temporary colours, semi-	Selecting and mixing hair color and	Plastic Cap
permanent colours,	developer	• Clip
permanent colours, and	Demonstrate basic colour techniques and	Plastic gloves
lighteners.	procedures.	Old clothes or
Apply hair colouring	Describe tone, level and intensity of hair	protective salon-
techniques.	colour	type smock
Identify possible hair	Explain the purpose and use of colour	
Colouring and bleaching	concentrates, intensifiers and toners	
problems and solutions.	Demonstrate techniques for temporary	
Formulate for un-pigmented	colours, semi-permanent colours, permanent	
(Gray) hair coverage	colours, demi-permanent colours and	
	lighteners.	
	Demonstrate the formulations for un-	
	pigmented (Grey) hair coverage	
	Ratio and proportion	
	Kinds and uses of developers	
	Color Application Method	
	Classification and uses of hair colorants	

LU-3:	Trainee will be able to:		Total:	Non	Theory:
Perform One	Consult the client before the	Hair and scalp condition	32 hrs	Consumables:	Class room
colour dye	application of colouring	Areas of the scalp/hair requiring special	Theory:	Colouring Unit	
	Identify the disease and	treatment	6 hrs	Colour Mixing	
	infection	Clients preferences and limitations	Practical:	bowl(plastic or	Practical:
	Fill the consultation form	Knowledge of selecting appropriate color	26 hrs	glass works fine)	Lab /Salon
	Ensure client comfort and	Demonstrate appropriate draping/ covering		Wooden spoon or	
	safety during process	procedures.		some other	
	Apply possible methods of	Differentiate the hair Colouring according to		stirring tool	
	covering using gowns,	hair types		Paintbrush or a	
	aprons& towels	Ensure the treatment is cost effective		hair tint brush	
	Physically and visually	Knowledge of preparing the dye color		(optional)	
	examine the types and	Used all the colour application techniques:		Combs	
	textures of hair	✓ Full head application of semi-permanent		• Bath towel (black)	
	Identify the Client	✓ Re-growth application of permanent		Apronsgown/	
	Characteristics and	colour		Cape	
	Recommend Finished Hair	✓ Full head application of permanent colour		Hair dryer	
	colour	Pulled through highlights and/or lowlights			
	Identify different one colour	covering at least 20% of the		Consumables:	
	dye techniques /methods	Preparation and use of tools, materials		Hair clips and	
	• Set him/herself as well as the	Select and mix hair color and developer		clamps	
	client according to	Ratio and proportion		Ear pads	
	environment	Kinds and uses of developers		Shampoo	
	Perform a strand test	Application of coloring product		Color chart	
	Comb or detangle hair				

	1	I
Pick the appropriate color	Color Application Method	Rubber
Protect your client from dye	Classification and uses of hair colorants	gloves/disposable
stains.	Timeline in hair coloring process	gloves
Coat hairline with protective	Salon policies and procedures	Client's
oil before applying dye the	Styling hair using finishing products	consultation
hair	State the different aftercare advices	record
Mix dye with developer	according to hair condition	
Apply shampoo to remove		
conditioners for accurate		
dying results		
Section The hair properly		
Pick the appropriate color		
dye according to hair		
structure		
• Prepare a dye with proper		
method		
Apply the dye on hair		
Rinse and wash the hair		
properly		
• Use the conditioner supplied		
in dye kit		
• State the effects of colouring		
the hair		

<b>LU-4:</b> Perform Lowlights	<ul> <li>Confirm the Client satisfaction with finished style</li> <li>Leave the work place in a suitable condition for further treatments</li> <li>Protect and care the client throughout treatment</li> <li>Ensure the time management</li> <li>Check the final result</li> <li>Suggest the aftercare advices</li> <li>Trainee will be able to:         <ul> <li>Set him/herself as well as the client according to environment</li> <li>Understand to use of hair colour for chunks according to hair structure</li> <li>Mix required hair color</li> <li>Cap and foil methods of</li> </ul> </li> </ul>	<ul> <li>Protect and care the client throughout treatment</li> <li>Comb or detangle hair</li> <li>Check client's comfort</li> <li>Getting Ready to Dye Hair</li> <li>Pick the appropriate color</li> <li>Put a towel around the shoulder</li> <li>Protect your client from dye stains.</li> </ul>	Total: 33 hrs Theory : 6 hrs Practical: 27 hrs	Non Consumables: • Colouring Unit • Colour Mixing bowl(plastic or glass works fine) • Wooden spoon or some other stirring tool	Theory: Class room Practical: Lab /Salon
				•	
	·				

Describe and demonstrate	Choose the chunks of hair you would like to	Bath towel (black)
special effects and	dye	Apronsgown/
dimensional colouring	Use a comb to separate hair into sections	Саре
techniques.	Use Clips into sections	Hair dryer
• Demonstrate the procedures	Cut your foil into strips measuring	
and techniques required for	Fold down the top of one of the narrow	Consumables:
corrective colouring	edges of your foil strip	Hair clips and
• Demonstrate colour removal,	Do color on the chunk of hair using the hair	clamps
filling and toning	color brush.	Ear pads
Coat hairline with protective	Repeat this process for each chunk of hair	Shampoo
oil before applying dye the	Wait for required time	Color chart
hair	Wash and rinse hair after required time	Rubber
Awareness of cutting paper	Use the conditioner supplied in dye kit	gloves/disposable
foil according measurement	Allow the hair dry	gloves
Wash and rinse the hair	Leave the work place in a suitable condition	Client's
properly	for further treatments	consultation
• Check the effects of colouring	State the different aftercare advices	record
the hair	according to hair condition	
Confirm the Client		
satisfaction with finished style		
• Leave the work place in a		
suitable condition for further		
treatments		
Protect and care the client		
throughout treatment		

	<ul> <li>Ensure the time management</li> <li>Check the final result Suggest the aftercare</li> </ul>				
LU-5:	advices Trainee will be able to:		Total:	Non	Theory:
Perform Highlights	<ul> <li>Set him/herself as well as the client according to environment</li> <li>Understand to use of hair colour and bleaching/D-colour for striking the hair</li> <li>Mix required hair color/blonder</li> <li>Coat hairline with protective oil before applying dye the hair</li> <li>Awareness of cutting paper foil according measurement or using cap</li> <li>Wash and rinse the hair properly</li> <li>Identify the effects of colouring the hair</li> </ul>	<ul> <li>Protect and care the client throughout treatment</li> <li>Comb or detangle hair</li> <li>Check client's comfort</li> <li>Getting Ready to Dye Hair</li> <li>Pick the appropriate color/blonder</li> <li>Put a towel around the shoulder</li> <li>Protect your client from dye stains.</li> <li>Put on your gloves</li> <li>Get bleaching and streaking supplies</li> <li>Usage of Proper shampoo, to wash bleached hair</li> <li>Pull out the sections of hair you're streaking.</li> <li>Use a comb to separate hair into sections</li> <li>Use a highlighting cap or aluminum foil for streaking</li> <li>Weit for acquired time</li> </ul>	33 hrs Theory : 6 hrs Practical: 27 hrs	<ul> <li>Consumables:</li> <li>Colouring Unit</li> <li>Colour Mixing bowl(plastic or glass works fine)</li> <li>Wooden spoon or some other stirring tool</li> <li>Paintbrush or a hair tint brush (optional)</li> <li>Combs</li> <li>Bath towel (black)</li> <li>Apronsgown/ Cape</li> <li>Hair dryer</li> </ul>	Class room Practical: Lab /Salon
	Check the finished result	<ul><li>Wait for required time</li><li>Wash and rinse hair after required time</li></ul>		Consumables:	

Shampoo and	d condition the • Use the	conditioner supplied in dye kit	Hair clips and	
hair	Allow the	e hair dry	clamps	
Ensure the tre	eatment is cost	e work place in a suitable condition	Ear pads	
effective	for furthe	er treatments	Shampoo	
Ensure the tin	ne management	e different aftercare advices	Blonder	
Check the fina	al result according	g to hair condition	Foil Paper	
Suggest the a	aftercare advice		Developer	
			Color chart	
			Rubber	
			gloves/dispos	able
			gloves	
			Client's	
			consultation	
			record	

### **3.6 Module 6: Perform Hair Cuts**

Theory:

Objective of the Module: To perform different haircuts according to face shapes in safe and healthy environment

Practice:

**Duration:** 150 hours

25 hours

125 hours

Learning Unit	Learning Outcomes	Learning Elements	Duration	Materials Required	Learning
					Place
LU-1:	Trainee will be able to:		Total:	Non	Theory:
Perform	<ul> <li>Identify Material, tools and</li> </ul>	Knowledge of different material, tools and	16 hrs.	Consumables:	Class room
Trimming	equipments for trimming the	equipments	Theory	Treatment Unit	
	hair	Check the Hair growth pattern	: 1 hrs.	Brushes	Practical:
	<ul> <li>Identify the hair growth</li> </ul>	Knowledge of different techniques:	Practical:	Combs	Lab/Salon
	pattern	✓ Simple trimming	15 hrs.	Scissors	
	Identify different trimming	✓ According to hairstyle trimming		Towels	
	techniques/methods	Method of trimming		Aprons	
	Perform wetting the hair	• State the different aftercare advices according		Water spray	
	properly	to hair condition		bottle	
	Perform appropriate method			Hair Dryer	
	of sectioning the hair				
	Perform hair trimming			Consumables:	
	Perform appropriate method			Gloves (If	
	of using the comb during the			Required)	
	process			Split end serum	
	Check the final result				
	• Suggest the aftercare advices				

LU-2:	Trainee will be able to:		Total:	Non	Theory:
Perform Front	Identify Material, tools and	Knowledge of material, tools and equipments	17 hrs.	Consumables:	Class room
flick	equipments for cutting the	Check the Hair growth pattern	Theory	Treatment Unit	
	front flick	Knowledge of different techniques:	: 2 hrs.	Brushes	Practical:
	Identify hair growth patterns	✓ Short flicks	Practical:	Combs	Lab/Salon
	Identify different techniques/	✓ Long flicks	15 hrs.	Scissors	
	methods	✓ Side flicks		Towels	
	Perform wetting the hair	✓ Front flicks		Aprons	
	properly	✓ Connected		Water spray	
	Perform front flick	✓ Disconnected		bottle	
	Perform appropriate method	✓ Inward		Hair Dryer	
	of sectioning the hair	✓ Outward		,	
	Perform appropriate method	Method of cutting flicks		Consumables:	
	of using the comb during the	• State the different aftercare advices according		Gloves (If	
	process	to hair condition		Required)	
	Check the final result			Hair spray	
	Suggest the aftercare advices			Hair Moose	
LU-3:	Trainee will be able to:		Total:	Non	Theory:
Perform 'U'	Identify Material, tools and	Material, tools and equipments	21 hrs.	Consumables:	Class room
shaped	equipments	Check the Hair growth pattern	Theory	Treatment Unit	
cutting	Identify different hair growth	Knowledge of different techniques	: 4 hrs.	Brushes	Practical:
	patterns	✓ Wedge layer	Practical:	Combs	Lab/Salon
	Identify different techniques/	✓ Wedge bob	17 hrs.	Scissors	
	methods	Method of 'U' shape cutting		Towels	

	Perform wetting the hair	• State the different aftercare advices according		Aprons	
	properly	to hair condition		Water spray	
	Perform appropriate method			bottle	
	of sectioning the hair			Hair Dryer	
	Perform 'U' shape cutting				
	Perform appropriate method			Consumables:	
	of using the comb during the			Gloves (If	
	process			Required)	
	Check the final result			Hair spray	
	• Suggest the aftercare advices			Hair Moose	
LU-4:	Trainee will be able to:		Total:	Non	Theory:
Perform	Identify Material, tools and	Knowledge of material, tools and equipments	21 hrs.	Consumables:	Class room
wedge cutting	equipments	Check the Hair growth pattern	Theory	Treatment Unit	
	Identify different hair growth	Knowledge of different techniques:	: 4 hrs.	Brushes	Practical:
	patterns	✓ Diagonal Forward	Practical:	Combs	Lab/Salon
	Identify different techniques/	✓ Diagonal Backward	17 hrs.	Scissors	
	methods	Method of wedge cutting		Towels	
	Perform wetting the hair	• State the different aftercare advices according		Aprons	
	properly	to hair condition		<ul> <li>Water spray</li> </ul>	
	Perform appropriate method			bottle	
	of sectioning the hair			Hair Dryer	
	Perform wedge cutting				
				Consumables:	

	Perform appropriate method			Gloves (If	
	of using the comb during the			Required)	
	process			Hair spray	
	Check the final result			Hair Moose	
	Suggest the aftercare advices				
LU-5:	Trainee will be able to:		Total:	Non	Theory:
Perform	Identify Material, tools and	• Knowledge of material, tools and equipments	19 hrs.	Consumables:	Class room
forward	equipments	Check the Hair growth pattern	Theory	Treatment Unit	
cutting	Identify different hair growth	Method of Forward cutting	: 4 hrs.	Brushes	Practical:
	patterns	• State the different aftercare advices according	Practical:	Combs	Lab/Salon
	Identify different techniques/	to hair condition	15 hrs.	Scissors	
	methods			Towels	
	Perform wetting the hair			Aprons	
	properly			Water spray	
	Perform appropriate method			bottle	
	of sectioning the hair			Hair Dryer	
	Perform forward cutting				
	Perform appropriate method			Consumables:	
	of using the comb during the			Gloves (If	
	process			Required)	
	Check the final result			Hair spray	
	Suggest the aftercare advices			Hair Moose	
LU6:	Trainee will be able to:		Total:	Non	Theory:
		Knowledge of material, tools and equipments	19 hrs.	Consumables:	Class room

Perform layer	Identify Material, tools and	Check the Hair growth pattern	Theory:	Treatment Unit	
cutting	equipments	Method of Layer cutting	4 hrs.	Brushes	Practical:
	Identify different hair growth	• State the different aftercare advices according	Practical:	Combs	Lab/Salon
	patterns	to hair condition	15 hrs.	Scissors	
	Identify different techniques/			Towels	
	methods			Aprons	
	Perform wetting the hair			Water spray	
	properly			bottle	
	Perform appropriate method				
	of sectioning the hair				
	Perform layer cutting			Consumables:	
	Perform appropriate method			Gloves	
	of using the comb during the				
	process				
	Check the final result				
	• Suggest the aftercare advices				
LU7:	Trainee will be able to:		Total:	Non	Theory:
Perform step	Identify Material, tools and	Knowledge of material, tools and equipments	20 hrs.	Consumables:	Class room
cutting	equipments	Check the Hair growth pattern	Theory	Treatment Unit	
	Identify different hair growth	Method of Step cutting	: 4 hrs.	Brushes	Practical:
	patterns	• State the different aftercare advices according	Practical:	Combs	Lab/Salon
	Identify different techniques/	to hair condition	16 hrs.	Scissors	
	methods			Towels	
				Aprons	

LU-8: Perform bob	<ul> <li>Perform wetting the hair properly</li> <li>Perform appropriate method of sectioning the hair</li> <li>Perform step cutting</li> <li>Perform appropriate method of using the comb during the process</li> <li>Check the final result</li> <li>Suggest the aftercare advices</li> <li>Trainee will be able to:</li> </ul>		Total: 19 hrs.	<ul> <li>Water spray bottle</li> <li>Hair Dryer</li> <li>Consumables:</li> <li>Gloves (If Required)</li> <li>Hair spray</li> <li>Hair Moose</li> <li>Non Consumables:</li> </ul>	Theory: Class room
cutting	<ul> <li>Identify Material, tools and equipments</li> <li>Identify different hair growth patterns</li> <li>Identify different techniques/ methods</li> <li>Perform wetting the hair properly</li> <li>Perform appropriate method of sectioning the hair</li> </ul>	<ul> <li>Knowledge of material, tools and equipments</li> <li>Check the Hair growth pattern</li> <li>Knowledge of different techniques :         <ul> <li>✓ Short bob</li> <li>✓ Long bob</li> <li>✓ Medium bob</li> <li>✓ Curled bob</li> <li>✓ Inside bob</li> <li>✓ Outside bob</li> </ul> </li> <li>Knowledge of proper method for bob cutting</li> </ul>	Theory : 4 hrs. Practical: 15 hrs.	<ul> <li>Treatment Unit</li> <li>Brushes</li> <li>Combs</li> <li>Scissors</li> <li>Towels</li> <li>Aprons</li> <li>Water spray bottle</li> <li>Hair Dryer</li> </ul>	Practical: Lab/Salon
	Perform bob cutting	• State the different aftercare advices according to hair condition		Consumables:	

Perform appropr	iate method	•	Gloves (If
of using the com	b during		Required)
process		•	Hair spray
Check the final re	esult	•	Hair Moose
Suggest the after	rcare advices		

# **3.7 Module 7: Perform Hair Treatment**

**Objective of the Module:** To perform different hair treatments according to clients demand and types and structure of hair in safe and healthy environment

Duration:	150 hours Theory: 30 l	hours <b>Practice:</b> 120 hours			
Learning Unit	Learning Outcomes	Learning Elements	Duration	Materials Required	Learning
					Place
LU-1:	Trainee will be able to:		Total:	Non Consumables:	Theory:
Perform Hair	Recognize the texture of hair	Understanding of hair structure i.e.	22 hrs.	Treatment Unit	Class room
and Scalp	Analyse the type of hair	• The different textures include fine, medium,	Theory	Brushes	
Analysis	Analyse the condition of	coarse, straight, curly, very curly, or coiled	: 2 hrs.	Combs	
	scalp	• Knowledge about density of hair(thin, thick,	Practical:	Towels	Practical:
	• Diagnose the density,	shiny, rough, weak, fine, etc)	20 hrs.	Aprons	Lab/Salon
	porosity, Elasticity of hair	Check the infections and allergies			
	Identify appropriate	• Enable to judge the elasticity and stretchiness		Consumables:	
	treatment according to hair	of hair		Gloves	
	and scalp analysis				
LU-2:	Trainee will be able to:		Total:	Non Consumables:	Theory:
Select	<ul> <li>Identify the variety of</li> </ul>	Types of products	32 hrs.	Treatment Unit	Class room
appropriate	products for different	✓ Synthetic/non-synthetic	Theory	Brushes	
products and	treatments	✓ Herbal/non-herbal	: 7 hrs.	Combs	Practical:
tools for	Recommend the appropriate	✓ Chemically processed	Practical:	Towels	Lab/Salon
treatments	hair treatment products		25 hrs.	Aprons	
	according to hair condition	List the products, tools and equipment			

		Understanding of Variety of hair treatment		Consumables:	
		products- for various types of hair		Treatment	
		Knowledge of appropriate products and tools		products	
		according to hair condition		Gloves	
LU-3:	Trainee will be able to:		Total:	Non Consumables:	Theory:
Perform	<ul> <li>Identify and examine the dry</li> </ul>	Knowledge of the dry and damage hair	32 hrs.	Treatment Unit	Class room
Dry/Damage	and damage hair	Types of damage hair	Theory	Brushes	
hair treatment	Choose appropriate hair	Different types of treatments for dry/damage	: 7 hrs.	Combs	Practical:
	treatment products for	hair	Practical:	Towels	Lab/Salon
	dry/damage hair	The method of applying the hair products for	25 hrs.	Aprons	
	Perform the treatment	damage/dry hair (conditioners, gels, thermal		Hair Dryer	
	according to hair condition	protectors and hairspray, contain a substance			
	Check client's comfort	called polymer, oils, scrubs, serums, masks,		Consumables:	
	Wash and blow dry	etc)		Treatment	
	• Ensure the treatment is cost	Select best method to treat damage/dry hair		products	
	effective	(Polymer Treatment, Anti-Oxidant Treatments		Bowls	
	• Ensure the time management	i.e. Deep conditioning, Diet therapy treatment,		Gloves	
	Check the final result	etc)			
	Suggest the aftercare advices	The appropriate method step by step			
		• State the different aftercare advices according			
		to hair condition			

LU-4:	Trainee will be able to:		Total:	Non Consumables:	Theory:
Perform Anti-	• Examine the hair for anti-	Causes of the dandruff	32 hrs.	Treatment Unit	Class room
dandruff	dandruff treatment	Types of treatments for dandruff (Oiling,	Theory	Brushes	
treatment	Choose appropriate hair	herbal, non-herbal, etc)	: 7 hrs.	Combs	Practical:
	treatment and products for	the proper method of applying the hair	Practical:	Towels	Lab/Salon
	Anti-dandruff treatment	products for hair dandruff (conditioners, gels,	25 hrs.	Aprons	
	Check client's comfort	thermal protectors and hairspray, oils, serums,		Hair Dryer	
	Perform the treatment	masks, etc)			
	Wash and blow dry	Select best method to treat hair dandruff		Consumables:	
	Ensure the treatment is cost	Demonstrate the appropriate method step by		Treatment	
	effective	step		products	
	Ensure the time management	State the different aftercare advices according		Gloves	
	Check the final result	to hair condition			
	Suggest the aftercare advices				
LU-5:	Trainee will be able to:		Total:	Non Consumables:	Theory:
Perform Oily	Examine the hair for		32 hrs.	Treatment Unit	Class room
Hair	treatment	Causes of the oily hair	Theory	Brushes	
Treatment	Choose appropriate hair	• Types of treatments (Herbal, non-herbal, etc)	: 7 hrs.	Combs	Practical:
	treatment products for oily	Demonstrate the proper method of applying	Practical:	Towels	Lab/Salon
	hair	the hair products for oily hair ( conditioners,	25 hrs.	Aprons	
	Check client's comfort	gels, thermal protectors and hairspray,		Hair Dryer	
	Perform the treatment	serums, masks, etc)			
	Wash and blow dry	Select best method to treat oily hair		Consumables:	
		Demonstrate the selected method step by step			

•	Ensure the treatment is cost	•	State the different aftercare advices according	•	Treatment	
	effective		to hair condition		products	
•	Ensure the time management			•	Gloves	
•	Check the final result					
•	Suggest the aftercare advices					

### 3.8 Module 8 Title: Entrepreneurship Development

**Objective of the Module:** To develop skills and knowledge required to develop business plan for a small business.

**Purpose statement**: This module provides business ideas and business management skills to the students who are pursuing to establish their own businesses. They will be equipped with all necessary knowledge and skills required to be a successful entrepreneur. It will foster the spirit of entrepreneurship in the garment business/industry.

Duration: 46 hours		Theory: 10 hoursPractice: 36 hours			
Learning Unit	Learning Outcome	Learning Elements	Duration	Material Required	Learning Place
LU-1 Introduction of Entrepreneurs hip	<ul> <li>Students will be able to:</li> <li>Understand that a person works for himself or herself is called an entrepreneur.</li> <li>Organize, manage and assume the risk of a business.</li> <li>Understand the money received from client in exchange of goods or services is income.</li> </ul>	<ul> <li>Entrepreneurship basics.</li> <li>Advantages and disadvantages of self- employment.</li> <li>Risk involved in business.</li> <li>Methods of earning.</li> <li>Expenses with cost saving methods.</li> <li>Sales in terms of numbers.</li> <li>Techniques of forecasting of future market trends.</li> </ul>	Total: 7hrs. Theory : 1 hrs. Practical: 6 hrs.	<ul> <li>Consumables:</li> <li>Note book</li> <li>Pencil/Pen</li> <li>Notes</li> <li>Books</li> <li>Articles</li> </ul>	Theory: Class room Practical: Lab/Salon

LU-2 Functions of Entrepreneur.	<ul> <li>Understand money spent on inventory, supplies, wages and other items required to operate business is expense.</li> <li>Identify the units of sale for different types of services.</li> <li>Identify the future prospects of business.</li> <li>Students will be able to:         <ul> <li>Plan every aspect of business like place of business, services to render &amp; monetary matters.</li> <li>Analyse each business situation, compile data regarding clients, income, expenses and make conclusion based on data</li> <li>To set goals for sales of business.</li> </ul> </li> <li>Students will be able to:</li> </ul>	<ul> <li>Planning techniques for services, rates and location identification for better business opportunities.</li> <li>Importance of client's data and skills for efficient financial controls of business.</li> <li>Techniques for increasing sales of business.</li> <li>Importance of team building.</li> </ul>	Total: 7 hrs. Theory : 1hrs. Practical: 6 hrs. Total:	Consumables: • Note book • Pencil/Pen • Notes • Books • Articles Consumables:	Theory:         Class room         Practical:         Lab/Salon         Theory:         Theory:
Role of			8 hrs.		Class room
Entrepreneur			Theory:	Note book	

in Economic Development	<ul> <li>Play vital role to boost economy by Creating and providing new job opportunities.</li> <li>Hire employees as per need of business and deposit social security and old age benefit contribution in relevant departments.</li> <li>Generate maximum profits and pay taxes on income.</li> <li>To expand business and opening new branches and avenues for development economy.</li> </ul>	<ul> <li>Role of creating job opportunities in economy.</li> <li>Appropriate and suitable work force for the business.</li> <li>Prevailing labour laws.</li> <li>Prevailing taxes levied on the business.</li> <li>Planning expansion according to demand and supply position prevailing in market.</li> </ul>	2 hrs. Practical: 6 hrs.	<ul> <li>Pencil/Pen</li> <li>Notes</li> <li>Books</li> <li>Articles</li> </ul>	Practical: Lab/Salon
<b>LU-4</b> Business and marketing plan	<ul> <li>Students will be able to:</li> <li>Make business plan as per market demands.</li> <li>Identify areas of business or services which are more profitable and popular in clients.</li> </ul>	<ul> <li>Market trends</li> <li>Profitable and popular services of business.</li> <li>Procedure of implementation of business and marketing plan.</li> <li>Capital requirements for business.</li> <li>Knowledge of availability of finance sources.</li> </ul>	Total: 8 hrs. Theory : 2 hrs. Practical: 6 hrs	Consumables: <ul> <li>Note book</li> <li>Pencil/Pen</li> <li>Notes</li> <li>Books</li> <li>Articles</li> </ul>	Theory: Class room Practical: Lab/Salon

	<ul> <li>Analyse services and products offered by the competitors and make business strategy accordingly.</li> </ul>	<ul> <li>Importance of relevant magazines, articles and journals.</li> </ul>			
	<ul> <li>Arrange finance required for business and invest in such smart manner to generate profits.</li> </ul>				
	<ul> <li>Read business marketing magazines, reports, journals, websites and relevant publications.</li> </ul>				
LU-5	Students will be able to:		Total:	Consumables:	Theory:
Basics of Small business.	<ul> <li>Manage money wisely and keep cash flow to maximum level.</li> <li>Keep business customer focused and remember all about customer's need.</li> <li>Make customer friendly policies on warranties,</li> </ul>	<ul> <li>Techniques of money management.</li> <li>Importance of customer's satisfaction and demands of clients.</li> <li>Importance of customer's comfort level in terms of prices and services.</li> <li>Technique of maintaining records of purchases, sales and clients data.</li> <li>Importance of team working for longer time frame efficiently with honesty.</li> </ul>	8 hrs. Theory : 2 hrs. Practical: 6 hrs.	<ul> <li>Note book</li> <li>Pencil/Pen</li> <li>Notes</li> <li>Books</li> <li>Articles</li> </ul>	Class room <b>Practical:</b> Lab/Salon

purchase and list of Build and basis set honest teLU-6Students will basis set honest teReasons of failure and success in small businessIdentify f causing select pr location easily ad custome proper set i Control u turning of	<ul> <li>record of</li> <li>es, sales, inventory</li> <li>of regular customers.</li> <li>d keep on long term</li> <li>rvice oriented</li> <li>eam of workers.</li> <li>II be able to:</li> <li>Major Fields of business</li> <li>Importance of easily accessible for</li> <li>rrs.</li> <li>Importance of good behatthe customers.</li> <li>Importance of controlling saving cost.</li> <li>Cost efficient purchases</li> <li>Pleasant communication</li> <li>Importance of time management of time management of time management of the customers.</li> <li>Importance of time management of time to tit to time to time to tit to time to tit to tit to tit</li></ul>	cessible location forTheory: 2hraviour of workers with2hrg energy wastage and6 hrs.of materials.6 hrs.n skills.agement.r workers and7	Consumables: • Note book • Pencil/Pen • Notes • Books • Articles	Theory: Class room Practical: Lab/Salon
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Make purchases of best items keeping in view quality, quantity and prices.		
<ul> <li>Understand effective communication and good relations with the customers.</li> <li>To run business by best time management and observing time schedule strictly for self and workers.</li> </ul>		

## 4. ASSESSMENT GUIDANCE:

Assessment is the process of collecting evidence and making judgments on whether competence has been achieved. This confirms that an individual can perform to the standard expected in the workplace as expressed in the nationally endorsed competency standards (where they exist), Good assessment practices should be adopted for sessional and final assessments. Such practices by vocational training providers during sessional and final assessments will form the basis of qualifying the trainees.

#### 4.1 Differences between sessional and final assessments

**Sessional assessment** shall be on an all-time basis. Its purpose is to provide feedback on what students are learning:

- To the student: It will identify achievement and areas for further teaching and its level.
- To the teacher: It will evaluate the effectiveness of teaching, and guide to determine the future plan.

Assessors need to advise sessional assessments for both theoretical and practical work. Guidance is provided in the assessment strategy.

**Final assessment** is the assessment, usually carried out on completion of a course or module. This determines whether or not the student has "passed". It is - or should be - undertaken with reference to all the objectives or outcomes of the course, and is often fairly formal. Considerations of security - ensuring that the student who gets the credit is the person who did the work - assume considerable importance in final assessment.

#### 4.2 Methods of assessment

For lessons with a high quantity of theory, written or oral tests related to learning outcomes and/ or learning content can be conducted. For work place lessons, assessment will focus on the quality of planning and executing the related process along with the quality of the product and/or evaluation of the process.

Methods will include:

### 4.2.1 Direct assessment:

Direct assessment is the most desirable form of assessment. For this, evidence shall be obtained by directly observing the student's performance.

Examples for direct assessment of a Hair stylist will include:

- Work performances, for example the application of hair styling techniques
- Demonstrations, for example demonstrating the appropriate method of sectioning the hair
- Direct questioning, where the assessor will ask the student how to recognize the hair structure before any performance
- Paper-based tests, such as multiple choice or short answer questions at entrepreneurship, hygienic and safety issues, communicating and working with others and types of hair structure etc.
- Portfolio of evidence, such as compilation of all work done during the course

# 4.2.2 Indirect assessment

Indirect assessment shall be used where the performance could not be watched and evidence is gained indirectly.

Examples for indirect assessment of a Hair Stylist will include:

- Selection of accurate products on the basis of market survey
- Taking all health and safety measures to provide services
- Maintenance of stock: the methods adopted to maintain the stock and updating status regularly
- Indirect assessment should only be a second choice. (In some cases, it may not even be guaranteed that the work produced by the person being assessed).

### 4.3 Principles of assessment

All assessments should be valid, reliable, fair and flexible:

**Fairness** means that there should be no advantages or disadvantages for any assessed person. For example, it should not happen that one student gets prior information about the type of work performance that will be assessed, while another candidate does not get any prior information. Provide all learners with an equal opportunity for and access to assessment

**Validity** means that a valid assessment assesses what it claims to assess. For example, if the ability to do a specific hair colour, the assessment should involve performance criteria that are directly related to colouring techniques. An interview about textures of hair and scalp would not meet the performance criteria.

**Reliability** means that the assessment is consistent and reproducible. For example, if the preparation procedure of workplace/services area has been assessed, another assessor (e.g. the future employer) should be able to see the same work performance and witness the same level of achievement. Use checklists and evidence guides

**Flexibility** means that the assessor has to be flexible concerning the assessment approach. For example, if there is a power failure during the assessment, the assessor should modify the arrangements to accommodate the students' needs.

# 4.4 Assessment strategy for Hair Stylist Curriculum

This curriculum consists of 8 modules:

- Module 1: Present a Professional Image
- Module 2: Receive the client
- Module 3: Perform Shampoo & Conditioning
- Module 4: Perform styling techniques
- Module 5: Colouring the hair

- Module 6: Perform haircuts
- Module 7: Perform hair treatments
- Module 8: Entrepreneurship Development

## 4.5 Suggestions for sessional assessment

- The sessional assessment for all modules shall be in two parts: theoretical assessment and practical assessment. The sessional marks shall contribute to the final qualification.
- Theoretical assessment for all learning modules must consist of a written paper lasting at least one hour per module. This can be a combination of multiple choice and short answer questions.
- For practical assessment, all procedures and methods for the modules must be assessed on a sessional basis. Guidance is provided under the title "Planning for assessment".

# 4.6 Suggestions of final assessment

#### Final assessment shall be in two parts:

• Theoretical assessment

The final theoretical assessment shall consist of multiple choice and short answer questions, covering all modules

• Practical assessment.

For practical assessment, proper procedures of services, management of stock, health & safety shall be selected to assess the competencies of student expected to be gained after this training course.

(The final assessment marks shall contribute to the final qualification)

It is also proposed that the assessment may take place in such a way that covers each of the modules. Time and markings may be distributed according to the importance of module that is reflected from the time invested during teaching. The distribution of time and markings for assessment are given below:

Distribution of time and markings for assessment			
Modules	Total	Out of total hrs / markings	Practical
Module 1			
Module 2			
Module 3			
Module 4			
Module 5			
Module 6			
Module 7			
Module 8			
Total			

Few examples that examiner may use for the assessment are given below:

MODULES	PRACTICAL	THEORY
MODULE 1	Present a Professional Image	
LU-1: Prepare the work place	<ul> <li>Trainee should be able to:</li> <li>Label the diagram to identify different areas of salon</li> <li>Prepare the checklist to check the status of preparation procedure of workplace</li> <li>Identify reception duties and skills whether real or simulated, by assisting wire reception and contributing to the smooth and effective running salon reception operations.</li> <li>Keep clean and organise reception area according to salon policy</li> <li>Maintain work areas and walkways</li> <li>Keep the environment safe and free from food waste, hair or other potential hazards</li> <li>Prepare tools and equipment for specific services as required</li> <li>Recognize tools and equipment for maintenance and refer for repair as required</li> <li>Observe the safety of tools and equipment in accordance with manufacturer instructions</li> <li>Check and maintain stock .i.e. <ul> <li>✓ Stock rotation procedures</li> <li>✓ Notify the salon supervisor about the under or over supplied stocks</li> </ul> </li> </ul>	<ul> <li>Importance of checklist</li> <li>How to prepare a table/d-base to check the stock</li> <li>Types and uses of cleaning materials/solvent</li> <li>Types of tools and equipments</li> <li>Inventory of stocks/supplies</li> </ul>

	<ul> <li>✓ Refer incorrect deliveries to the supervisor for return to supplier</li> <li>✓ Store stocks safely in accordance with manufacturer's specifications</li> </ul>	
LU-2: Present a Professional Appearance	<ul> <li>Trainee should be able to:</li> <li>Design a simple, revealing but fun survey to find out how important personal presentation and image are to the hair industry.</li> <li>Carry out customer satisfaction survey with in Hair sector</li> <li>Prepare yourself by creating a professional appearance</li> <li>Maintain uniform /personal grooming in accordance with established policies and procedures</li> <li>Maintain stance, posture, body language, and other personal presence according to required standards</li> </ul>	<ul> <li>Trainee will be asked for:</li> <li>Aspects of personal Appearance</li> <li>Range of questioning techniques</li> <li>Importance of creating a professional appearance</li> <li>maintenance of personal health and fitness</li> <li>Define personal presence e.g. <ul> <li>✓ Stance</li> <li>✓ Posture</li> <li>✓ Body language</li> <li>✓ Grooming</li> <li>✓ Standing orders</li> </ul> </li> <li>Personal goal setting</li> <li>Difference between a professional and unprofessional image in a salon environment</li> <li>Stress management</li> <li>Time management. and personal presentation</li> </ul>
<b>LU-3:</b> Maintain personal hygiene	<ul><li>Trainee should be able to:</li><li>Play the role of maintaining personal hygiene in client areas.</li></ul>	Trainee will be asked for:

	<ul> <li>Identify health and safety requirements that must be practised in a salon environment</li> <li>Implement personal hygiene policy developed in salon</li> <li>Identify different infections and allergies</li> </ul>	<ul> <li>Short talks or question and answer sessions on key facts about maintaining personal hygiene.</li> <li>Research salon policy/guidelines on personal hygiene.</li> <li>Different types of infections and infestations which can come across within a salon</li> </ul>
LU-4: Keep the	Trainee should be able to:	Trainee will be asked for:
workplace clean	Handle and store items according to salon requirements	Salon standards
and safe	Follow workplace hygiene e.g.	Storage at incorrect temperature
	✓ Laundry	Effect of poor personal hygiene practices
	✓ Regular hand washing	Effect of poor work practice
	✓ Appropriate and clean clothing	Effect of inappropriate cleaning practice
	✓ Safe handling disposal of towels and laundry	
	Appropriate handling and disposal of garbage	
	Perform cleaning and sanitizing procedures	
	Personal hygiene	
LU5:Follow	Trainee should be able to:	Trainee will be asked for:
Health& Safety	Determine the effects of Hazards	Effects of hazards in the workplace
Practices	Identify issues and concerns in accordance with workplace requirements	✓ Safety Regulations
	and relevant workplace	✓ Clean Air
	Strictly follow procedures for controlling hazards and risk	✓ Electrical and Fire Safety Code
		✓ Waste management

•	Apply procedures in dealing with workplace accidents, fire and emergencies	<ul> <li>✓ Management of prepare materials</li> </ul>
	in accordance with the salon's Health &safety policies	✓ understanding the requirements for
•	use protective equipment correctly in accordance with salon's procedures	first aid provision and fire safety
	and practices	Requirements regarding personal health,
•	Apply procedures in providing appropriate assistance in the event of	safety and hygiene and the broad provisions
	workplace emergencies in line with the established salon's protocol	of the Health and Safety at Work
•	Fill the personal records in accordance with workplace requirement	responsibilities to ensure a safe working
•	Discuss the health and safety in client areas.	environment
		how to maintain and comply with salon
		regulations, professional practice and
		hygienic practices
		legislation appropriate to maintaining health
		and safety in a salon
		• infectious and non-infectious hair and scalp
		conditions and their implications for salon
		services

<b>LU-6:</b> Check the whole procedure of preparation	<ul> <li>Trainee should be able to:</li> <li>Perform a practical ability to follow routine instructions, perform tasks according to salon procedures, plan and prioritise tasks.</li> <li>Fill the preparation form which includes: <ul> <li>✓ Preparation of workplace</li> <li>✓ Rules of Personal Hygiene</li> <li>✓ Sterilisation/ sanitisation of tools and equipments</li> <li>✓ overall stock information</li> <li>✓ Health&amp; safety at work</li> </ul> </li> </ul>	<ul> <li>Trainee should be able to:</li> <li>Overview of all the preparation procedures in accordance with salon policies</li> </ul>
MODULE 2	Receive the Client	
LU-1: Greet the client	<ul> <li>Trainee should be able to:</li> <li>Perform a practical ability to provide a consistently welcoming client environment by treating clients in a courteous, professional manner.</li> <li>Role play of client reception</li> <li>Use appropriate body language</li> <li>Provide a consistently welcoming client environment by treating clients in a courteous helpful manner.</li> </ul>	<ul> <li>Trainee will be asked for:</li> <li>Methods of greeting the client</li> <li>Positive body language and gestures</li> </ul>
<b>LU-2:</b> Communicate with client	<ul> <li>Trainee should be able to:</li> <li>Evaluate client needs base on workplace standards and specifications</li> <li>Analyses Salon services against clients needs</li> </ul>	<ul><li>Trainee will be asked for:</li><li>Communication skills</li><li>Client relation</li></ul>

	Explain salon services and consult with the client	Salon services
	Document client's profile and service extended to them in accordance	Documentation procedures
	with workplace procedures	Handling of complaints
	Handle complaints	Salon policies and procedures in regard to client
	Communicate clients on telephone/face to face	reception, telephone answering and client records
		Knowledge of the full range of products and
		services and prices of products and services
		offered by the salon.
		Techniques and skills in relation to client
		communication including:
		<ul> <li>Iistening and questioning techniques</li> </ul>
		<ul> <li>verbal and non-verbal communication skills</li> </ul>
		✓ negotiation techniques
		✓ Types of client needs, eg. functional,
		psychological
LU-3: Behave in a	Trainee should be able to:	Trainee will be asked for:
professional	• Complete task sheets, labeling diagrams or mood board to demonstrate	Discussion on effects of positive and negative
manner with client	knowledge of acceptable/unacceptable behavior.	behaviors.
	• Maintain standards of decorum, good manners and social behavior and	
	to maintain a competent professional manner.	Different types of behaviors suitable for a working
	Carry out open and closed body language activities	environment.

LU-4: Respond to	Trainee should be able to:	Trainee will be asked for:
the client's needs	Identify post orders and understood according to standard procedures	Importance of client's needs
	<ul> <li>Modify instructions/orders in light of changed situations</li> </ul>	Record of consultation sheet
	Meet client requirements	Post orders
	Monitor the changes to client's needs and requirements and take	Discussion techniques with client/custom
	appropriate action	Knowledge of required changes
	Fill the consultation form	Clarification of client needs and instructions
LU-5: Set the	Trainee should be able to:	Trainee will be asked for:
appointments	Schedule the appointments	Appointment booking system
	Listen, negotiate and communicate with client according to salon	Interpersonal skills
	policies	Customer service skills
	Fill client record cards or client appointment sheets	Telephone etiquette
	Maintain records	Maintaining records
MODULE 3	Perform Shampoo and Conditioning	

LU-1: Prepare the	Trainee should be able to:	Trainee will be asked for:
client	<ul> <li>Demonstrate greet the client</li> <li>Fill the consultation sheet</li> <li>Identify infections and allergies</li> <li>Drape the client</li> <li>Look at ways of client protection</li> <li>Brush the hair according to required services</li> <li>Advise to remove jewelry and accessories</li> </ul>	<ul> <li>Introduction to the shampoo and conditioning procedure</li> <li>Importance of client consultation</li> <li>Importance of client comfort and own posture</li> <li>Effect of infections and allergies</li> </ul>
<b>LU-2:</b> State the types and the structure of hair	<ul> <li>Trainee should be able to:</li> <li>Identify the different hair types. <ul> <li>Curly</li> <li>Wavy</li> <li>Straight</li> </ul> </li> <li>Complete a worksheet to include: <ul> <li>The main hair types</li> <li>A labeled diagram of the three layers of hair</li> </ul> </li> <li>Check and analyze hair and scalp condition</li> <li>Prepare and use tools, supplies and materials according to hair condition</li> <li>Provide first aid treatment to client if required</li> </ul>	<ul> <li>Trainee will be asked for:</li> <li>Types and the structure of hair <ul> <li>Hair follicle</li> <li>Hair shaft</li> <li>Cuticle</li> <li>Cortex</li> <li>Medulla</li> </ul> </li> <li>Texture of Hair</li> <li>Effects of shampoo and conditioner</li> <li>Effect of First aid</li> </ul>

LU-3: Select appropriate products	<ul> <li>Trainee should be able to:</li> <li>Identify different types of shampoos <ul> <li>✓ Soap</li> <li>✓ Soap less</li> <li>✓ Synthetic detergents</li> </ul> </li> <li>Identify different types of conditioners <ul> <li>✓ Surface conditioner</li> <li>✓ Penetrating conditioners</li> </ul> </li> <li>Recognize different tools <ul> <li>✓ Combs</li> <li>✓ Brushes</li> </ul> </li> <li>Select all products and equipments required for shampoo and conditioning service.</li> </ul>	<ul> <li>Trainee will be asked for:</li> <li>Different types of shampoo and conditioning products available for different hair and scalp types.</li> <li>Importance of using the correct shampoo and conditioners and the effects if wrong product used.</li> </ul>
<b>LU-4:</b> Apply shampoo	<ul> <li>Trainee should be able to:</li> <li>Wet the hair</li> <li>Practice, shampoo on each other</li> <li>Practice massage movements</li> <li>Choose correct working temperature for water</li> <li>Check flow and pressure of water</li> <li>Rinse Shampoo</li> <li>Select, apply and remove a variety of shampoos, according to manufacturers' instructions and salon procedures</li> </ul>	<ul> <li>Trainee will be asked for:</li> <li>Overview and instruction of Shampoo application</li> <li>Procedure of Application of Shampoo</li> </ul>

	<ul> <li>Care and protect the client</li> <li>Hair massage procedures suitable for service to follow post shampoo procedures</li> <li>Check and analyse hair</li> </ul>	
LU-5: Apply	Trainee should be able to:	Trainee will be asked for:
Conditioner	<ul> <li>Practice, conditioning on each other</li> <li>Select, apply and remove a variety of conditioner, according to manufacturers' instructions and salon procedures</li> <li>Use time effectively and to control product waste</li> </ul>	<ul> <li>Overview and instructions of conditioner</li> <li>Time management for conditioning the hair</li> <li>Home care advices</li> </ul>
<b>LU-6:</b> Dry and detangle hair	<ul> <li>Trainee should be able to:</li> <li>Remove moisture from hair (squeeze hair with towel)</li> <li>Detangle hair from point to root (minimize damage and further tangling)</li> </ul>	<ul> <li>Trainee will be asked for:</li> <li>importance of detangling from point to root (minimise damage and further tangling)</li> </ul>
MODULE 4	Perform styling techniques	
<b>LU-1:</b> Perform blow-dry	<ul> <li>Trainee should be able to:</li> <li>Towel dry the Hair and comb according to service requirements</li> <li>Sectioning the hair for blow dry</li> <li>Blow Dry the Hair according to service requirements and establish or acceptable procedures.</li> </ul>	<ul> <li>Trainee will be asked for:</li> <li>Overview of Blow dry procedures</li> <li>Method of using towel in drying hair</li> <li>Health &amp; safety requirements</li> <li>After care advices</li> </ul>

	<ul> <li>Apply finish product on blow dried hair according to product specifications.</li> <li>Safety and comfort of the client is ensured during the entire process</li> </ul>	
LU-2: Perform straightening	<ul> <li>Trainee should be able to:</li> <li>Check scalp condition if free from scratches and open wounds</li> <li>Check and analyze hair texture and condition in accordance with hair elasticity and porosity</li> <li>Determine the previous chemical treatments applied to hair</li> <li>Prepare tools and materials according to H&amp;S requirements</li> <li>Perform hair straightening and establish acceptable procedures.</li> <li>Blow-dry the Hair according to salon procedures.</li> <li>Set the iron temperature in accordance with hair condition.</li> <li>Sub-section the Hair according to salon procedures.</li> <li>Iron the hair</li> <li>Check the result and style the hair according to client's choice</li> <li>Ensure client's safety and during the entire process</li> <li>Provide first aid treatment to the client if required.</li> </ul>	<ul> <li>Trainee will be asked for:</li> <li>Blow drying procedure</li> <li>Use of protective hair products</li> <li>Iron setting</li> <li>Hair sectioning</li> <li>Handling of tools</li> </ul>
LU-3: Perform Roller Setting	<ul> <li>Trainee should be able to:</li> <li>check scalp condition if free from scratches and open wounds</li> <li>Check and analyze hair texture and condition</li> <li>Determine the previous chemical treatments applied to hair</li> <li>Prepare tools and materials according to H&amp;S requirements</li> </ul>	<ul> <li>Trainee will be asked for:</li> <li>Types and conditions of hair</li> <li>Types of hair rollers</li> <li>Safe handling and usage of tools and equipment</li> <li>Product knowledge</li> </ul>

	Blow-dry the Hair before roller setting	Safety precautions
	Select the roller according to clients choice	Evaluation of roller setting result
	Perform roller setting and establish acceptable procedures.	Home hair care and maintenance
	Apply finished product on hair to maintain the desired look	Tools, equipment, supplies and materials
	Set the desired look	(Cleaning, and storing)
		Salon procedures in storing treatment products
		Maintaining tools and equipments
		Waste disposal
		Occupational health and safety requirements
LU-4: Perform	Trainee should be able to:	Trainee will be asked for:
Perming	Use Protective clothing	Types and conditions of hair
	Check scalp condition if free from scratches and open wounds	Types of perming techniques
	• Check and analyze hair condition in accordance with hair elasticity and	Safe handling and usage of tools and equipment
	porosity	Perm product knowledge
	Observe types and conditions of hair	Safety precautions
	Confirm the types of hair curls	Evaluation of perm result
	Determine the previous chemical treatments applied to hair	Tapering/trimming procedures
	Checking scalp condition	Home hair care and maintenance
	Types of perming techniques	Tools, equipment, supplies and materials
	Interpersonal relations	(Cleaning, and storing)
	• Select perm solution and prepare according to client's hair type,	Salon procedures in storing treatment products
	texture/condition and product specifications.	Maintaining tools and equipments
		Waste disposal

	Perform Hair perm in accordance with established or acceptable	Occupational health and safety requirements
	procedures and product specifications.	
	Check the hair according to agreed outcome.	
	Confirm the Client's satisfaction	
	Ensure Clients' safety and comfort during the entire process.	
	Rinse the hair thoroughly, towel-dry and apply conditioner	
	Taper / trim hair if necessary	
	• Advise the Client on the appropriate proper hair care and maintenance	
	of the hair	
	• Clean and store all Tools, equipment, supplies and materials according	
	to salon procedures.	
	Dispose waste materials according occupational health and safety	
	requirements.	
LU-5: Perform	Trainee should be able to:	Trainee will be asked for:
Hair Plaiting	<ul> <li>Identify different plaiting techniques /methods (e.g French plait, two</li> </ul>	Material, tools and equipments for plaiting the hair
, ion i ionnig	strand twists, fishtail plaits and flat twists)	Hair growth pattern
		Different plaiting techniques
	Perform appropriate method of sectioning the hair	✓ On scalp
	Recognize different hair growth patterns	✓ Off scalp
	Perform hair plaiting	Description of hair plaiting (Partings are straight
	Apply hair spray for fine result	and clean with the size of Sections even.)
	Follow time management	Importance of aftercare advices according to hair
	Check the final result	condition

	Suggest the aftercare advices	Importance of tidy work place for further treatments
LU6: Perform Up - do styles	<ul> <li>Trainee should be able to:</li> <li>Identify Material, tools and equipments</li> <li>Recognize different hair growth patterns</li> <li>Identify different styles /methods for up-do</li> <li>Perform appropriate method of sectioning</li> <li>Perform up-do</li> <li>Apply product</li> <li>Apply fixing solution</li> <li>Follow time management</li> <li>Check the final result</li> <li>Suggest the aftercare advices</li> </ul>	<ul> <li>Trainee will be asked for:</li> <li>Material, tools and equipments for up-do the hair</li> <li>Hair growth patterns</li> <li>Different styles for up-do <ul> <li>Curly up-do</li> <li>Victorian up-do</li> <li>Victorian up-do</li> <li>Rope up-do</li> <li>Chinese braided up-do</li> <li>Classic twisted up-do</li> </ul> </li> <li>Importance of aftercare advices according to hair condition</li> <li>Importance of tidy work place for further</li> </ul>
		treatments

LU-7: Perform the	Trainee should be able to:	Trainee will be asked for:
techniques of hair	<ul> <li>Identify Material, tools and equipments</li> </ul>	<ul> <li>Material, tools and equipments</li> </ul>
buns	Recognize different hair growth patterns	Hair growth patterns
	<ul> <li>Identify different techniques /methods for preparing buns</li> </ul>	Different buns
	Perform appropriate method of sectioning the hair	✓ Basic Bun
	Apply mousse if requires	✓ Ballerina Bun
	Tease hair to create volume	✓ Ballet Bun
	Prepare hair bun	✓ Double Bun
	Apply fixing solution	✓ Side Bun
	Follow time management	✓ Braided Bun
	Check the final result	✓ High Bun
	Suggest the aftercare advices	✓ Low Bun
		✓ Curly Bun
		Method for performing different buns
		Importance of aftercare advices according to hair
		condition
		Importance of tidy work place for further
		treatments

III8: Perform	Trainee should be able to:	Trainee will be asked for:
LU8: Perform Mohawk Style	<ul> <li>Irainee should be able to:</li> <li>Identify Material, tools and equipments</li> <li>Recognize different hair growth patterns</li> <li>Identify different techniques /methods for preparing Mohawk</li> <li>Perform appropriate method of sectioning the hair</li> <li>Map the Mohawk</li> <li>Wet and towel dry hair</li> <li>Perform Mohawk style</li> <li>Perform appropriate method of using the comb during the process</li> <li>Apply fixing solution</li> <li>Follow time management</li> <li>Check the final result</li> <li>Suggest the aftercare advices</li> </ul>	<ul> <li>Irainee will be asked for:</li> <li>Material, tools and equipments</li> <li>Hair growth patterns</li> <li>Different Mohawks <ul> <li>✓ Short Mohawk style</li> <li>✓ Fan Mohawk Style</li> <li>✓ Spikes</li> <li>✓ African Mohawk style</li> </ul> </li> <li>Proper method for performing different Mohawk styles</li> <li>Importance of aftercare advices according to hair condition</li> <li>Importance of tidy work place for further treatments</li> </ul>
MODULE 5	Colouring the Hair	
LU-1: Select Appropriate colouring products	<ul> <li>Trainee should be able to:</li> <li>Select appropriate Colour</li> <li>Select correct volume for developer according to client's hair condition</li> </ul>	<ul> <li>Trainee will be asked for:</li> <li>Colour theory/colour wheel</li> <li>Knowledge of different volumes of developers</li> </ul>
		Knowledge of different colouring products

<b>LU-2</b> :Prepare appropriate colour	<ul> <li>Trainee should be able to:</li> <li>Tools, materials, implements are prepared and used following occupational health and safety requirements</li> <li>Mix Colour and developer according to client's hair condition and length and desired outcome</li> </ul>	<ul> <li>Trainee will be asked for:</li> <li>Colour theory/colour wheel</li> <li>Ratio and proportion</li> <li>Kinds and uses of developers</li> </ul>
LU-3: Perform one	Trainee should be able to:	Trainee will be asked for:
colour dye	<ul> <li>Consult the Client and give advice on colour options,</li> <li>Check for possible allergies.</li> <li>Check the Condition of the hair and scalp</li> <li>Assess personality, life style, and skin tone</li> <li>Advise the Client to remove jewelleries and accessories</li> <li>Drape the Client to avoid stains from hair colouring.</li> <li>Shampoo Client's hair to remove remaining conditioners</li> <li>Check scratches on the scalp, if required.</li> <li>Apply Colour according to product specifications or acceptable procedures</li> <li>Style the Hair and apply with finishing products according to client's requirements.</li> <li>Ensure Client's safety and comfort during the process</li> <li>Advise the Client on the required proper hair care and maintenance to be used for coloured/dyed hair.</li> </ul>	<ul> <li>Effects of allergies and hair treatment to hair colouring activity</li> <li>Preparation and use of tools, materials and implements</li> <li>Occupational Health and Safety requirements</li> <li>Ratio and proportion</li> <li>Colour Application Method</li> <li>Colouring products (Product knowledge)</li> <li>Classification and uses of hair colorants</li> <li>Timeframe in hair colouring process</li> <li>Styling hair using finishing products</li> <li>Hair care and maintenance for coloured/dyed hair</li> <li>Hygiene and sanitation</li> </ul>

	<ul> <li>Clean ,Sanitise and store tools and materials, according to occupational health and safety requirements</li> <li>Dispose waste</li> <li>Clean the Workstation and prepare it for next salon activity.</li> </ul>	
LU4:Perform low lights	<ul> <li>Trainee should be able to:</li> <li>Consult the client on health condition and previous hair chemical treatment availed and advise on possible service options and outcome results</li> <li>Check and analyse conditions of the hair and scalp</li> <li>Advise the client to remove all personal accessories.</li> <li>Provide protective clothing to client following salon procedures.</li> <li>Shampoo Client's hair without scratching the scalp</li> <li>Blow-dry hair, if required.</li> <li>Perform Foil Method/cap method <ul> <li>✓ Prepare and use supplies, materials, tools and equipments according to health and safety requirements</li> <li>✓ Mix cut down product according to manufacturer's instructions.</li> </ul> </li> </ul>	<ul> <li>Trainee will be asked for:</li> <li>Kinds of hair chemical treatments</li> <li>Study colour chart</li> <li>Ratio and proportion of cut down and colour</li> </ul>

	<ul> <li>Cut down/D-Colour the hair chunks according to established or acceptable procedures.</li> <li>Rinse ,shampoo and blow dry hair</li> <li>Apply colour as per clients need and suitability</li> <li>Ensure time management</li> <li>Shampoo, rinse and Blow dry to check the final results</li> <li>Ensure clients' safety and comfort during the process.</li> <li>Provide First aid treatment to the client if required.</li> <li>Advise the Client on the required proper hair care and maintenance to be used for colored/dyed hair.</li> <li>Clean ,Sanitise and store tools and materials, according to occupational health and safety requirements</li> <li>Dispose waste</li> </ul>	
	Clean the Workstation and prepare it for next salon activity.	
LU5:Perform	Trainee should be able to:	Trainee will be asked for:
Highlights	<ul> <li>Consult the client on health condition and previous hair chemical treatment availed and advise on possible service options and outcome results</li> <li>Check and analyse conditions of the hair and scalp</li> <li>Advise the client to remove all personal accessories.</li> <li>Provide protective clothing to client following salon procedures.</li> <li>Shampoo Client's hair without scratching the scalp</li> <li>Blow-dry hair, if required.</li> </ul>	<ul> <li>Kinds of hair chemical treatments</li> <li>Study colour chart</li> <li>Ratio and proportion of cut down and colour</li> </ul>

•	Perform Foil Method/cap method
	<ul> <li>Prepare and use supplies, materials, tools and equipments</li> </ul>
	according to health and safety requirements
	$\checkmark$ Mix cut down product according to manufacturer's instructions.
	✓ Cut down/D-Colour hair according to established or acceptable
	procedures.
•	Apply colour as per clients need and suitability
•	Ensure time management
•	Shampoo, rinse and Blow dry to check the final results
•	Ensure clients' safety and comfort during the process.
•	Provide First aid treatment to the client if required.
•	Advise the Client on the required proper hair care and maintenance to
	be used for colored/dyed hair.
•	Clean ,Sanitise and store tools and materials, according to occupational
	health and safety requirements
•	Dispose waste
•	Clean the Workstation and prepare it for next salon activity.

Module -6	Perform Hair cuts	
<b>LU1 –</b> Perform Trimming	<ul> <li>Trainee should be able to:</li> <li>Assess Shape of the client's face, head, length and width according to his/her built and height.</li> <li>Analyse the Texture of hair according to style requirements and administer the kind of cutting</li> <li>Present the Hair catalogue to the client and select the hair cut style and agreed upon by both parties.</li> <li>Provide and use Protective clothing according to health and sanitation regulations.</li> </ul>	<ul> <li>Trainee will be asked for:</li> <li>Consultation techniques</li> <li>Client's hair cut styles</li> <li>Protective clothing and materials</li> <li>Work values</li> <li>Blow dry techniques</li> <li>Types of finishing products (Product Knowledge)</li> <li>Evaluation of finishing touch result / desired outcome</li> </ul>
LU5:Perform front flick	<ul> <li>Trainee should be able to:</li> <li>Assess Shape of the client's face, head, length and width according to her built and height.</li> <li>Analyse the Texture of hair according to style requirements and administer the kind of cutting</li> <li>Present the Hair catalogue to the client and select the hair cut style and agreed upon by both parties.</li> <li>Provide and use Protective clothing according to health and sanitation regulations.</li> <li>Prepare and select hair cutting tools, supplies and materials</li> </ul>	<ul> <li>Trainee will be asked for:</li> <li>Client's profile: face, built and height</li> <li>Different hair cut styles</li> <li>Protective clothing and materials</li> <li>Work values</li> <li>Blow dry techniques</li> <li>Types of finishing products (Product Knowledge)</li> <li>Evaluation of finishing touch result / desired outcome</li> <li>Consultation techniques</li> </ul>

	<ul> <li>Perform front flick Haircut according to haircut style and acceptable procedures</li> <li>Ensure Client's safety and comfort during the entire process</li> <li>Blows dry the Hair and check them for accuracy and finishing touches.</li> <li>Use Finishing cutting tools according to haircut style.</li> <li>Apply Hair finishing product as per client's requirements and style</li> <li>Confirm that all desired requirements are confirmed with client and adjustments are made if required.</li> <li>Advise the Client on the required proper hair care and maintenance to be used.</li> <li>Clean, sterilise, and store equipments according to salon's policies and procedures</li> <li>Dispose Wastes items in accordance with Occupational Safety and Health Code</li> <li>Clean Working area and prepare for the next client</li> </ul>	
		Trainee will be asked for:
LU-3: Perform 'U'	Trainee should be able to:	Material, tools and equipments:
shaped cutting	Identify Material, tools and equipments	Hair growth pattern
	Recognize hair growth patterns	Method of 'U' shape cutting
	Identify different techniques/ methods	Importance of aftercare advices according to hair
	Perform wetting the hair properly	condition
	Perform appropriate method of sectioning the hair	Importance of tidy work place for further
	Perform 'U' shape cutting	treatments

	Perform appropriate method of using the comb during the process	
	Check the final result	
	Suggest the aftercare advices	
LU-4:Perform	Trainee should be able to:	Trainee will be asked for:
wedge cutting	Identify Material, tools and equipments	Material, tools and equipments:
	Recognize hair growth patterns	Hair growth pattern
	Identify different techniques/ methods	Method of wedge cutting
	Perform wetting the hair properly	Importance of aftercare advices according to hair
	Perform appropriate method of sectioning the hair	condition
	Perform wedge cutting	Importance of tidy work place for further
	Perform appropriate method of using the comb during the process	treatments
	Check the final result	
	Suggest the aftercare advices	
LU-5 Perform	Trainee should be able to:	Trainee will be asked for:
forward cutting	Identify Material, tools and equipments	Material, tools and equipments:
	Recognize hair growth patterns	Hair growth pattern
	Identify different techniques/ methods	Method of Forward cutting
	Perform wetting the hair properly	Importance of aftercare advices according to hair
	Perform appropriate method of sectioning the hair	condition
	Perform forward cutting	Importance of tidy work place for further
	Perform appropriate method of using the comb during the process	treatments
	Check the final result	

	Suggest the aftercare advices	
LU6: Perform	Trainee should be able to:	Trainee will be asked for:
layer cutting	Identify Material, tools and equipments	Material, tools and equipments:
	Recognize hair growth patterns	Check the Hair growth pattern
	Identify different techniques/ methods	Method of Layer cutting
	Perform wetting the hair properly	Importance of aftercare advices according to hair
	Perform appropriate method of sectioning the hair	condition
	Perform layer cutting	Importance of tidy work place for further
	Perform appropriate method of using the comb during the process	treatments
	Check the final result	
	Suggest the aftercare advices	
LU7: Perform	Trainee should be able to:	Trainee will be asked for:
step cutting	Identify Material, tools and equipments	Material, tools and equipments:
	Recognize hair growth patterns	Check the Hair growth pattern
	Identify different techniques/ methods	Method of Step cutting
	Perform wetting the hair properly	Importance of aftercare advices according to hair
	Perform appropriate method of sectioning the hair	condition
	Perform step cutting	Importance of tidy work place for further
	Perform appropriate method of using the comb during the process	treatments
	Check the final result	
	Suggest the aftercare advices	

LU-8: Perform bob	Trainee should be able to:	Trainee will be asked for:
cutting	Identify Material, tools and equipments	Material, tools and equipments:
	Recognize hair growth patterns	Check the Hair growth pattern
	Identify different techniques/ methods	Different techniques :
	Perform wetting the hair properly	✓ Short bob
	Perform appropriate method of sectioning the hair	✓ Long bob
	Perform bob cutting	✓ Medium bob
	Perform appropriate method of using the comb during the process	✓ Curled bob
	Check the final result	Proper method for bob cutting
	Suggest the aftercare advices	Importance of aftercare advices according to hair
		condition
		Importance of tidy work place for further
		treatments
MODULE 7	Perform Hair treatments	
LU-1: Perform	Trainee should be able to:	Trainee will be asked for:
Hair and Scalp	Recognize the texture of hair	Hair structure i.e.
Analysis	Analyse the type of hair	Different textures of hair
	Analyse the condition of scalp	Density of hair
	Recognize the density, porosity, Elasticity of hair	The infections and allergies related to hair and skin
		C C

LU-2:Select	Trainee should be able to:	Trainee will be asked for:
appropriate	Identify the variety of products for different treatments	Types of products
products and tools	Recognize appropriate hair treatment products according to hair	✓ Synthetic/non-synthetic
for treatments	condition	✓ Herbal/non-herbal
		✓ Chemically processed
		List of products, tools and equipments
		Variety of hair treatment products for various types
		of hair
		Products and tools according to hair condition
LU-3:Perform	Trainee should be able to:	Trainee will be asked for:
Dry/Damage hair	Identify and examine the dry and damage hair	Types of damage hair
treatment	Recognize hair treatment products for dry/damage hair	Different types of treatments for dry/damage hair
	Perform the treatment according to hair condition	The method of applying the hair products for
	Check client's comfort	damage/dry hair (conditioners, gels, thermal
	Ensure the treatment is cost effective	protectors and hairspray, contain a substance
	Ensure the time management	called polymer, oils, scrubs, serums, masks, etc.)
	Check the final result	Method to treat damage/dry hair (Polymer
	Suggest the aftercare advices	Treatment, Anti-Oxidant Treatments i.e. Deep
		conditioning, Diet therapy treatment, etc.)
		The appropriate method step by step
		Importance of aftercare advices according to hair
		condition
		Importance of tidy work place for further
		treatments

LU-4: Perform	Trainee should be able to:	Trainee will be asked for:
Anti-dandruff	Identify and examine the hair for anti-dandruff treatment	Different causes of the dandruff
treatment	Recognize hair treatment and products for Anti-dandruff treatment	Types of treatments for dandruff (Oiling, herbal,
	Check client's comfort	non-herbal, etc.)
	Perform the treatment	Method of applying the hair products for hair
	Ensure the treatment is cost effective	dandruff (conditioners, gels, thermal protectors and
	Ensure the time management	hairspray, oils, serums, masks, etc.)
	Check the final result	The appropriate method step by step
	Suggest the aftercare advices	Importance of aftercare advices according to hair condition
		<ul> <li>Importance of tidy work place for further</li> </ul>
		treatments
LU-5: Perform	Trainee should be able to:	Trainee will be asked for:
Oily Hair	Identify and examine the hair for treatment	Different causes of the oily hair
Treatment	Recognize hair treatment products for oily hair	• Types of treatments (Herbal, non-herbal, etc.)
	Check client's comfort	Method of applying the hair products for oily hair
	Perform the treatment	(Conditioners, gels, thermal protectors and
	Ensure the treatment is cost effective	hairspray, serums, masks, etc.)
	Ensure the time management	The appropriate method step by step
	Check the final result	Importance of aftercare advices according to hair
	Suggest the aftercare advices	condition

		Importance of tidy work place for further treatments
MODULE 8	Entrepreneurship Development	
<b>LU-1:</b> Introduction of Entrepreneurship	<ul> <li>Trainees will be able to:</li> <li>Explain the term entrepreneurship.</li> <li>Observe and manage the risk involved in business.</li> <li>Explain the methods of earnings.</li> <li>Monitor the expenses and apply cost saving methods.</li> <li>Identify the units of sale for different types of services.</li> <li>Identify the future prospects of business.</li> </ul>	<ul> <li>Trainee will be asked for:</li> <li>Entrepreneurship basics.</li> <li>Advantages and disadvantages of self- employment.</li> <li>Risk involved in business.</li> <li>Methods of earning.</li> <li>Expenses with cost saving methods.</li> <li>Sales in terms of numbers.</li> <li>Techniques of forecasting of future market trends.</li> </ul>
<b>LU-2:</b> Functions of Entrepreneur.	<ul> <li>Trainees will be able to:</li> <li>Plan every aspect of business like place of business, services to render &amp; monetary matters.</li> <li>Analyse each business situation, compile data regarding clients, income, expenses and make conclusion based on data</li> <li>Explain goals for sales of business.</li> <li>Build a top notch team.</li> </ul>	<ul> <li>Trainee will be asked for:</li> <li>Planning techniques for services, rates and location identification for better business opportunities.</li> <li>Importance of client's data and skills for efficient financial controls of business.</li> <li>Techniques for Increasing sales of business.</li> <li>Importance of team building.</li> </ul>

<b>LU-3:</b> Role of Entrepreneur in Economic Development	<ul> <li>Trainees will be able to:</li> <li>Prepare a plan to play vital role to boost economy by Creating and providing new job opportunities.</li> <li>Develop hiring plan as per needs of business. Explain prevailing labour laws and rate of social security, old age benefit contribution in relevant departments.</li> <li>Explain methods to generate maximum profits.</li> <li>Design an expansion plan of business.</li> </ul>	<ul> <li>Trainee will be asked for:</li> <li>Role of creating job opportunities in economy.</li> <li>Appropriate and suitable work force for the business.</li> <li>Prevailing labour laws.</li> <li>Prevailing taxes levied on the business.</li> <li>Planning expansion according to demand and supply position prevailing in market.</li> </ul>
<b>LU-4:</b> Business and marketing plan	<ul> <li>Trainees will be able to:</li> <li>Make business plan as per market demands.</li> <li>Identify areas of business or services which are more profitable and popular in clients.</li> <li>Analyse services and products offered by the competitors and make business strategy accordingly.</li> <li>Prepare estimate of finance required for business.</li> <li>Explain methods for attaining knowledge of current market trends.</li> </ul>	<ul> <li>Trainee will be asked for:</li> <li>Market trends</li> <li>Profitable and popular services of business.</li> <li>Procedure of implementation of business and marketing plan.</li> <li>Capital requirements for business.</li> <li>Knowledge of availability of finance sources.</li> <li>Importance of relevant magazines, articles and journals.</li> </ul>
<b>LU-5:</b> Basics of Small business.	<ul> <li>Trainees will be able to:</li> <li>Explain money management and cash flows.</li> <li>Explain importance of customer satisfaction.</li> </ul>	<ul><li>Trainee will be asked for:</li><li>Techniques of money management.</li></ul>

	<ul> <li>Explain customer's comfort policies.</li> <li>Explain importance of maintenance of record of purchases, sales, inventory and list of regular customers.</li> <li>Explain methods to build team of honest of workers on long term basis.</li> </ul>	<ul> <li>Importance of customer's satisfaction and demands of clients.</li> <li>Importance of customer's comfort level in terms of prices and services.</li> <li>Technique of maintaining records of purchases, sales and clients data.</li> <li>Importance of team working for longer time period efficiently with honesty.</li> </ul>
LU-6: Reasons of	Trainees will be able to:	Trainee will be asked for:
failure and success in small business	<ul> <li>Identify fields of business causing loss.</li> <li>Explain key rules of selection of proper suitable location of business place.</li> <li>Identify factors annoying customers by action of worker.</li> <li>Explain methods to save energy in the business place.</li> <li>Explain measures required to make purchases efficiently.</li> <li>Explain importance of pleasant communications and good relations with the customers.</li> <li>Prepare time schedule for self, workers and services.</li> </ul>	<ul> <li>Major Fields of business causing loss.</li> <li>Importance of easily accessible location for setting up business.</li> <li>Importance of good behaviour of workers with the customers.</li> <li>Importance of controlling energy wastage and saving cost.</li> <li>Cost efficient purchases of materials.</li> <li>Pleasant communication skills.</li> <li>Importance of time management.</li> </ul>

#### 4.7 Structure of the assessment team

The number of assessors must meet the needs of the students and the training provider. For example, where **two assessors** are conducting the assessment, there must be a maximum of **five students per assessor**. In this example, a group of 25 students shall therefore require assessments to be carried out over a five-day period.

#### 4.8 Planning for assessment

**Sessional assessment:** assessors need to plan in advance how they will conduct sessional assessments for each module. The tables on the following pages are for assessors to use to insert how many hours of theoretical and practical assessment will be conducted and what the scheduled dates are.

**Final assessment:** Training providers need to decide ways to combine modules into a cohesive two-day final assessment programme for each group of five students. Training providers must agree the settings for practical assessments in advance.

# LIST OF TOOLS AND EQUIPMENTS

S. No.	Description		Quantity
		EQUIPMENT	
1.	Blower/ hair dryer	(Black & Decker)	10
2.	Electric curlers (optional)	(Black & Decker)	5
3.	Curling Iron (optional)	(Black & Decker)	5
4.	Straightening iron	(Black & Decker)	10
5.	Hair steamer		5
6.	Sterilizer	(Black & Decker)	2
7.	Timer		5
8.	Electric extensions (leads)		5
		CHAIR and TABLE	
9.	Hydraulic chair		1
10.	Arm chair		5
11.	Class Chairs		25
12.	Tables		5

		TOOLS
13.	Clippers	10 sets (5 clips in each set)
14.	Measuring cup	5
15.	Measuring spoons	5 sets (4 in each set)
16.	Mixing bowls	10
17.	Rolling tray	5
18.	Spatula	5
19.	Spray Bottle (Plastic)	10
20.	Prong clips or Alligator clips (optional)	10 sets (5 clips in each set)
	CLE	EANING TOOLS
21.	Broom	5
22.	Dustpan	5
23.	Garbage bins	5
		BRUSH
24.	Applicator brush (Normal)	10
25.	Hair brush (Normal)	10
26.	Paddle brush (Normal)	10
27.	Round brush (medium)	10
21.		
27. 28.	Round brush (small)	10

	СОМВ	
30.	All purpose comb	10
31.	Hair cutting comb	10
32.	Large tooth comb	10
33.	Tail comb	10
	SCISSOR	S
34.	Thinning Scissors	10
35.	Barber scissors	10
	CAP	
36.	Frosting cap w/ hook	10
37.	Perming cap 10	
	MIRROR	
38.	Modular mirror (movable)	10
	OTHERS	; 
39.	Shampoo and conditioning Unit	1
40.	Velcro's (hair rollers)	10 sets (6 rollers in each set)
41.	flexible hair rollers	10 sets (6 rollers in each set)

# LIST OF CONSUMABLES

- Aluminium foil
- Bleaching product (powder, cream and liquid)
- Colour product form: Cream, Liquid and Powder
- Developer, 6% 20 volumes; 9% 30 volumes; 12% 40 volumes, 500 ml. each
- Ear pads
- Gel, 500 ml.
- Hairpiece (assorted) Hair polish/serum
- Hair treatment products
- Hair wax, 500 ml.
- Leave on conditioner
- Mousse
- Paper towel
- Perm lotion w/ neutralizer, 500 ml.
- Rubber band, box
- Shampoo, 1 gal
- Tissue paper
- Towel (Black and White)
- Wigs

#### **CLEANING MATERIALS**

- Detergent
- Disinfectant

• Sanitiser

#### GLOVES

- Rubber gloves
- Disposable gloves

### **PROTECTIVE CLOTHING/ ACCESSORIES**

- Apron
- Bib (make-up)
- Cape (Disposable, plastic)
- Headband
- Hairnet/Invisible hairnet
- Neck strip (cloth)
- Smock gown

# STATIONARY

- Erasers
- Sharpeners
- Pens
- Pencils
- Scale (Small/Plastic)
- Note books (Rough)
- Practical Copies

## CATALOGUES

- Men's Cut/styling Catalogue
- Ladies Cut/styling Catalogue
- Kid's Cut/styling Catalogue
- Fashion Magazines
- Textbooks/References

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